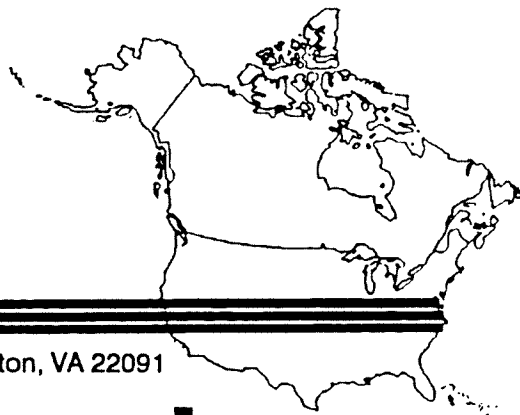


MII

Users Association of America

c/o Gardy McGrath International * 1950 Roland Clarke Pl, STE 100 * Reston, VA 22091
(800) 966-1030 * (703)620-6000 * Fax (703)620-0451



MII Playback

Monthly Newsletter of the MII Users Association of America

July/August 1992

Vol. 2, No. 4 & 5

Inside this issue...

1992 MII Users Awards Contest Announced
MII vs Betacam SP-The Controversy Continues...
The MII Users Association Moves to a New Office!
Announcing A Special MII EnHanced Series Promotion
Trading Post
Membership Listing (over 750 members strong!)
And a Whole Lot More...

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of the MII Users Association of America or its members.

MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091



Commentary from the Executive Director

Surprise! We moved! And we've been so busy doing it, we haven't had time to tell you about it! As you may or may not know, the MII Users Association takes up residence at GMG International. GMG's recent expansion to a new state-of-the-art 11,000 SQ. FT. facility in Reston, VA means that the Users Association is moving too!

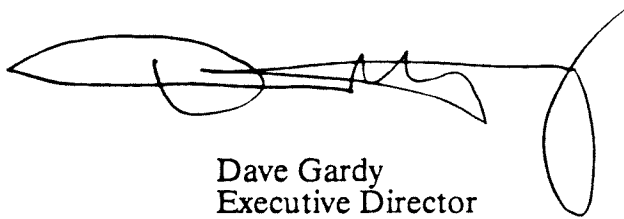
Already we're cramped. GMG will be taking over an additional 4,000 SQ. FT in December to facilitate the need for more office/administrative space, including the Users Association. The expansion is attracting attention from all facets of the Mid Atlantic video production industry...And one question keeps popping up: How could an MII facility be expanding in the middle of a recession?

The answer lies in the facts of life as they pertain to video production in the 90's. And I can only answer it from the GMG perspective. Full service facilities...Dedicated to customer support and cost effective pricing, producing one-stop, creative productions that fulfill client needs. And for us, from the standpoint of acquisition, maintenance, quality through multi-generations...MII has made the grade, and proved itself better than any other format in our production work.

But-I have a confession to make. GMG, the headquarters for the MII Users Association of America- is buying Betacam! Yes folks its true! The reason is clear. There are lots of production people who shoot on betacam and then look for a post facility to complete the effort. When they realize that most Betacam shops are overpriced, they look at an MII facility like GMG, with lower on-line rates and say "I should have shot in MII!" No more! Our Betacam source machine will be easily accessible at our edit controller to allow them to master on MII! Moreover, with the recent US Army Joint Visual Information Activity Demonstration Test (see article in this issue) that clearly showed minimal degradation dubbing Betacam to MII, the advantages of dubbing raw footage to MII, and editing at MII facilities are clear. And from what I hear from users across America, this phenomenon is not limited to GMG.

Please excuse our combined July/August issue. We're just a bit overwhelmed with the move. Keep in mind that there is one heck of an MII facility right next to Washington Dulles Airport, and we invite all users to come visit. We invite ALL users to come visit us...and soon. Details on the MII Users Day Meeting slated for October/November here in the Washington, DC area will be forthcoming. Please keep the phone calls, cards, letters and survey responses coming, we...and Panasonic, are listening.

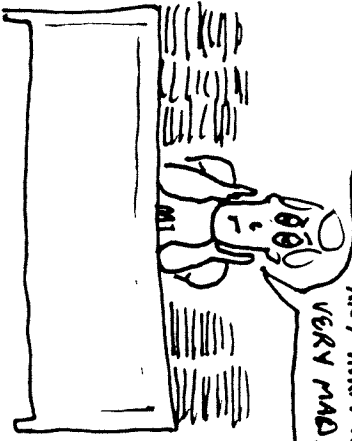
Thanks.



Dave Gardy
Executive Director
MII Users Association of America

Editors note: You can reach the association at (800)966-1030, (703)620-6000, fax (703) 620-0451 or by mail: MII Users Association of America, c/o Gardy-McGrath Int'l Inc., 1950 Roland Clarke Pl, Ste 100, Reston, VA 22091

BACK AT MI USER HEADQUARTERS, MI MAN SORTS THROUGH THE MOUNDS OF AFTERWORK, PROTESTING THOSE GOVERNMENT SOLICITATIONS THAT DON'T SPECIFY MI.



THIS IS ENOUGH TO MAKE ANY TRAVELER VERY MAD!

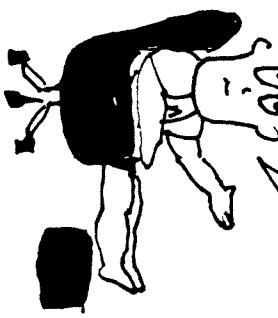
THE NEXT DAY HE CALLS A PRESS CONFERENCE, IN-MOTION, VIDEOGRAPHY, MILLIMETER, POST AND THE REST OF THE TRADE PRESS IS THERE. BUT EVERYONE CAN SEND SOMETHING BIGGER IS ABOUT TO HAPPEN THAN JUST STUFF FOR THE TRADE PRESS.

DO YOU SEE SOMETHING BIG ABOUT TO HAPPEN??

I ANNOUNCE MY WRITE-IN CANDIDACY FOR PRESIDENT!!



HE TAKES A BREAK AT THE MI USER'S LOUNGE AND TUNES IN CONVENTION COVERAGE!



NONE OF THESE GUYS REALLY KNOW HOW TO RUN A COUNTRY! BUT, BOY CAN THEY TALK!!

THE ROOM FALLS SILENT. IT WAS TRUE HE WAS A GREAT LEADER, BUT C'MON, MI MAN FOR PRESIDENT OF THE UNITED STATES??

THAT'S RIGHT! READ MY LIPS! LIPS THAT NEVER INHALED! WE NEED AN ADMINISTRATION THAT WILL HELP SMALL BUSINESS, ESPECIALLY VIDEO COMPANIES! NO MORE VAGUE IRS OR STATE SALES TAX RULINGS! OPEN AND FIERCE COMPETITION FOR ALL GOVERNMENT CONTRACTS! VIDEO CAN PLAY A MAJOR ROLE IN RE-TRAINING OUR PEOPLE FOR GLOBAL COMPETITION!!



TO BURN OFF HIS FRUSTRATION, HE TAKES OFF INTO THE NIGHT FOR AN ORBITAL WORK OUT. IN HIS HEART HE KNOWS WHAT HE MUST DO!



SUDDENLY, THE ROOM ERUPTS IN SPONTANEOUS APOCALYPSE. SURE HE HAD NO POLITICAL EXPERIENCE, BUT THAT'S WHAT WE WANT TO HAVE IN WHISKEY! MI MAN WAS GOOD FOR MI. MAYBE HE COULD BE GOOD FOR ... AMERICA!!!



IF YOU'RE INTERESTED IN THE WRITE-IN CAMPAIGN FOR MI MAN AS PRESIDENT, CONTACT US AT HEADQUARTERS, FOR MORE INFO! NEXT MONTH MORE CAMPAIGN NEWS! RUNNING MATES, CAMPAIGN TOOLS, ETC!

GMG Continues Protesting Federal Agencies on Excluding MII From Production Contracts... More Agencies "See The Light" US Army Gets Demonstration of MII

Through its attorney, Cohen and White, Gardy McGrath International has proceeded to protest every federal government agency procurement which has excluded MII in favor of Betacam SP. Most recently, a victory was achieved with a solicitation for the Department of the Interior/National Park Service. After filing appropriate protest documentation, the following amendment was issued to offerors.

Regarding USDI/National Park Service Solicitation number RFP-WASO-92-07

The solicitation is amended as follows:

Offerors are instructed to disregard the National Park Service response given in Amendment No. 1 to the question regarding the use of the MII format. Offerors are informed that the National Park Service will allow the MII format, however, the reason for initially denying the use of the MII format was that the National Park Service uses only Betacam in its in-house productions and could not revise a production or use footage produced with the MII format.

In other government battles, the US Army's Joint Visual Information Activity doggedly continued their resistance to specifying MII, but permitted a use of MII amendment to a solicitation for a production the agency was producing for the US Labor Department. The amendment to that solicitation read as follows.

Subject Amendment is issued to permit the videography recording using the Panasonic 1/2" high speed MII recording system.

To further educate the US Army on the benefits of MII and how dubbing MII raw footage to Betacam SP offers minimal degradation (thus fulfilling the Army's requirement for Betacam SP production footage that will be compatible with their library/stock footage systems), Panasonic representatives Jeff Blackmer and Jan Crittenden arranged a demonstration with Panasonic Engineer Brian Roos. The engineering test demonstrated clearly showed the quality of MII when dubbed to Betacam SP and, moreover displayed the flexibility and quality of the MII format in comparison. Specific test detail provided by Panasonic Engineer, Brian Roos follow.

Results of MII/Betacam SP Test Demonstration

The objective of the day was to prove that material dubbed from the MII format to Betacam SP yielded no objectionable loss of picture quality. To achieve this goal we decided to assess the quality of four picture elements. These were the aesthetic picture quality, Y frequency response, Y/C timing, and Y signal/noise. The test signals we chose to check these elements were SMPTE Color Bars (aesthetic), 100% Multi-Burst (Y freq res), Modulated 12T Pulse of the Multi-Pulse Signal (Y/C timing), and 50% Average Percentage Level (Y S/N).

Our method of attack was first to establish our reference. This was done by first recording the above signals directly into the Beta machine and then documenting the quality of the above elements in playback. I am unable to address the aesthetic element, because this was simply based on the general picture quality to the eye. For Y frequency response we used .5MHz as our 100% reference and documented a %80 level at 4.5 MHz. Using the K-Factor scale we were unable to measure any delay and documented a level of 0% K-Factor. Y Signal/Noise measured out at -52.4 dB.

The next step was to record the same signals on the MII machine. Dub them to the Betacam SP machine. And then document the quality of the above mentioned elements in playback from the Beta machine. The original record quality of the MII machine was so good that even with dub loss to the Beta machine we still documented 84% level at 4.5 MHz. We were again unable to measure the Y/C timing delay, but for the sake of reality estimated a value of 1% K-Factor. (It should be noted that this doesn't indicate that there would be a 1% delay for every dub. The only valid test for cumulative Y/C delay would be to perform a cumulative number of dubs and divide the total delay by the number of dubs.) Finally, we documented Y Signal/Noise at -51.8 dB.

TEST RESULTS			
Signal/Noise	Y Frequency Response	Y/C Timing	Y
Betacam SP original dB	80% @ 4.5 MHz	0% K-Factor	-52.4
MII/Betacam SP dub dB	84% @ 4.5 MHz	1% K-Factor	-51.8
Dub comparison loss	4% improvement	1% delay	.6 dB

I think that the figures speak for themselves.

In a final question and answer session I was asked, among other things, to show the Y Frequency Response of the Original MII recording directly out of the MII machine. The noted measurements in both Composite and Component were 100% @ 4.5 MHz. I believe the words I heard were, "Impressive...very impressive."

Users Association To Establish Data Base For Info ON Government Contracts!

Starting next issue, the Users Association will be listing government agency solicitations for video production contracts to encourage MII User members to bid on such projects. The source for these solicitations is the Commerce Business Daily, a publication listing out government procurements. To bid on most government agency contracts, you must be approved on the Qualified Video Producers List or QVPL. For information on how to get on the QVPL, call Debbie at users headquarters (800)966-1030.

MII Users Suggestion Box

What can we do better?

Please convey your innermost thoughts, grievances, compliments, ideas, etc. regarding our organization. The MII Users Suggestion Box is looking for ways to serve the membership better, in addition to new MII format application and production techniques. Each month, the top two (winner and runner up) proposers of the most innovative, proactive MII suggestions will win MII 60 and 20 minute tape respectively, from the Association. Monthly winners will be announced in each succeeding newsletter. So put on the thinking caps and lets hear some new ideas! After all, we rely on your creative input to serve all members! We look forward to hearing from you!

Send your suggestions/comments to:

MII Users Association of America
c/o Gardy McGrath International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
Attn: Suggestions

or fax them to (703)620-0451

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information:
Company name, contact person name, mailing address, phone and fax numbers (if available), if you do or don't have MII and which machines (make and model) you have.

Phone: (800) 966-1030, (703) 620-6000, fax (703) 620-0451.

News Briefs

MII Happenings from around the Country

Don Brown Productions & MII

Orange, CA

Don Brown Productions has just completed the purchase of an additional set of MII EnHanced equipment, upgrading a 3/4" bay to MII. Don Brown, President of Don Brown Productions says, "We have been well satisfied with the first MII purchased and our customers think it's great, better than Betacam. We have not had any problems with the quality, and the serviceability of Panasonic MII has been great."

As the World's Largest Producer of Safety and Training Videos, Don Brown Productions does not rely only on custom videos as their sole source of income. The firm finances, produces and distributes their catalog of over 700 titles throughout the United State and recently closed a deal with a Canadian distributor to handle their product internationally..

The company has been awarded the contract to supply safety videos to the State of Texas, for over 1,000 of their entities.

Don Brown Productions crews have recently returned from Chicago, videotaping a 90 minute training program for the National Tire Dealers and Retreaders Association on servicing and installing passenger tires and wheels. Last year the company completed the National Tire Dealers and Retreaders very successful Servicing and Installing Truck Tires and Wheels.

According to Brown, "We just finished three custom videos for the California Chamber of Commerce, and they were very impressed with the MII quality. The California Medical Association has reviewed our MII Bloodborne Pathogens video and plans to have us shoot and edit their custom video on this subject on MII.

We are extremely busy with custom videos in the Construction Industry, Manufacturing, Health Care and other industries, as well as.

our regular "generic" video productions. We run three bays approximately 24 hours a day, often 6 days a week."

The OC/SC Film and Video newsletter recently wrote an article on Don Brown Productions, Inc., outlining their accomplishments over the past several years. "With the addition of MII, our productions have been much higher quality and better acceptance from our custom video clients," says Brown.

"We also have an excellent graphics department that supports the company."

If you would like additional information on Don Brown Productions, please contact them at (714) 771-9711.

Companies Donate Services to Produce an MII Video for The United Way

North Wilkesboro, NC

Bill Hurd of Lowe's Companies and Mule Ferguson of Pumpkin Creek produced a 10 minute promotional for their local United Way chapter. The production highlights the various United Way supported activities in the area. The promo was produced in order to show civic groups how the United Way works in their community.

The promo was shot on MII by Bill Hurd, using a Panasonic WF-700 camera docked to a AU410S MII back. It was edited on MII by Mule Ferguson using an AU 63, AU 65 and the Video Toaster. Debo Lawrence produced and performed the music utilized throughout the production.

For further information, contact Mule Ferguson at (919)667-7717.

Videoland and United Video MII Production Seen Statewide

Lacey, WA

Videoland's production support team completed an interesting project produced by Jim Wark's United Video of Olympia. The production was sponsored jointly by the Association of Washington Cities and the Washington School Directors Association. Two lobbying groups based in Olympia. The subject of the program deals with the sensitive area of "Whistleblowing" and was originally conceived after difficulties involving a Whistleblowing incident at the Hanford Nuclear facility, located in south central Washington. The purpose of the video is to assist in teaching viewers how to conduct an informational investigation.

The producer used film techniques shooting with a single Panasonic WF-700 camera and an AU 520S Portable MII Recorder. The shoot was done on location and employed local professional actors. The dramatic recreation was very effective. Milton Reiss, who did lighting for the shoot, said the WF 700 was "Incredible", and that he "Had never seen a video camera do so well with film type lighting." Producer Jim Wark did all the on-line editing at Videoland's MII suite with graphics generated on a Video Toaster.

The completed master was shipped to Spokane for satellite up-link and broadcast to 15 training locations around the state of Washington on Wednesday August 12, 1992.

For further information, contact Videoland Productions at (206) 491-1332

Gardy McGrath's MII Projects

Reston, VA
Gardy McGrath International Inc., under contract to SWL, Inc. and General Research Corporation, has completed production of *The Space Surveillance Network: A Legacy of*

Vigilance for the United States Air Force Space Command. The 25-minute informational presentation demonstrates how the stations detect, track, identify and catalog over 7,000 objects which orbit the planet. The videotape will be screened for visitor's tours at every space surveillance station within the Air Force Space Command, and distributed to local and state governments, as part of an effort to inform the public about the function of the stations.

GMG sent their crew on location to Eglin AFB in Florida, Griffiss AFB in upstate New York, and Cheyenne Mountain Station in Colorado. At Griffiss, the crew gathered by helicopter aerial footage of the radar dome. Shot and edited on MII, the video also featured extensive computer graphics and animation, and incorporated stock footage supplied by NASA.

GMG has also produced a video news release concerning the Low Vision Enhancement System, or LVES, for the Veteran's Health Administration. The Veteran's Administration plays a integral support role in the LVES project, which was initiated by the Johns Hopkins Medical Institutions and NASA. The LVES is a lightweight headset that gives people with poor vision a view equivalent to images on a 60-inch television screen four feet from their eyes.

GMG crews went on location to Johns Hopkins University to interview key personnel on the project and gather footage of individuals using the device for the first time. Shot and edited on MII, the release was distributed via satellite uplink to television stations nationwide by Orbis Technology in Chicago. The VNR was made available on videocassette to stations not participating in the uplink. The project is another in a series of presentations GMG has completed for the Veteran's Health Administration. Most recently, GMG produced the Telly Award-winning Eleventh Annual Wheelchair Games and Lee Greenwood's Homeless American music video for the VHA.

For further information, contact GMG at (703) 620-6000

Announcing A Special MII "EnHanced Series" Promotion

Panasonic is pleased to announce a special "Loyal MII User Appreciation" Promotion on the new "EnHanced Series" MII products.

Any current MII user that purchases an "EnHanced Series" MII VTR from an authorized MII Dealer between July 1 and August 31, 1992 will be eligible for a reward of between \$250 to \$500, depending on the model purchased.

For purchases of an AU-65H the customer will receive a \$500 reward. An AU-63H purchaser will receive a \$300 reward, while an AU-62H purchaser will receive \$250.

To apply for the reward, simply purchase any quantity of the above listed products between July 1 and August 31, 1992, and send the "Loyal MII Customer Appreciation" reward claim form and a photocopy of the invoice, proof of purchase (photocopy of check or purchase order) and the completed warranty cards to Panasonic. "Loyal MII Customer Appreciation" reward claim forms are available only through the MII Users Association of America. Customer must contact the MII Users Association of America to arrange to receive a claim form.

Reward amounts shown are per unit purchased. "Loyal MII Customer Appreciation" Reward Claim forms must be received at Panasonic by October 31, 1992. There is no limit to the number of "EnHanced Series" MII units that an MII user may purchase, nor is there any minimum.

To be eligible for this special promotion, the purchaser must be a current MII user. This offer is only for current MII users and will be advertised **ONLY** through the MII Users Association of America.

Please note, that these rewards cannot be applied toward the purchase price and will be sent directly to the purchaser.

For further information contact the MII

Users Association (ask for Debbie) at (800)966-1030 or fax (703)620-0451.

MII Users Association Moves To New Office

Reston, VA

The MII Users Association of America is pleased to announce that it is moving to the new production facility just recently taken over by Gardy McGrath International located in Reston, Virginia. Formerly occupied by Ernst & Young, the new facility features 3 edit suites (featuring MII, of course), fully equipped studio, and a host of other amenities. Effective immediately, send all mail to:
MII Users Association of America
c/o Gardy-McGrath Int'l, Inc.
1950 Roland Clarke Pl., Ste 100
Reston, VA 22091
The 800 number will remain the same (800-966-1030), but the fax number is (703) 620-0451, and the local phone number is (703) 620-6000

MII Job Shop

A forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad, (anonymity protected if requested). Please send all employment opportunities, resume's, adcopy, etc. to the association. Our current offerings are: Help Wanted Experienced MII Editor, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D Capability, familiarity with MII desired, must be willing to relocate to the Washington, DC area, salary commensurate with experience. ref. #9202B

Send resumes and sample tapes to the Association, please state which position you are interested in.

All responses will be kept in strictest confidence.

Additional Users Awards Available

If you were recipient of a *Gold, Silver or Bronze* MII Users Award and you are interested in obtaining additional awards, they may be ordered from the Association. The cost will be approximately \$30 (depending on what is engraved) plus shipping. Additional *Special Award of Merit* certificates are available too. Please call Debbie for further details (800) 966-1030.

Maintenance Software Available

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410, AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Just call the Association at (800)966-1030 and we'll send a disk to you. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User. The Association needs to know about it. We are compiling a listing of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the listing.

Currently our list includes:

Action Video Productions,
American Production Services, Seattle, WA (206)282-1776
Greenville, SC (803)297-8865
Advanced Audio Video, Denver, CO 800-668-0406
American Magnetic Media, Denver, CO 800-USA-TAPE
AME, N.Hollywood, CA 800-336-3827
Cassette Dub Inc., Northvale, NJ (201) 767-7077
CenterCom, Milwaukee, WI (414)353-2001
Commonwealth Films, Richmond, VA (804)649-8611
Copymaster Video, Villa Park, IL (708)279-1276
ECI, Dallas, TX 800-880-9400
HAVE, Inc., Hudson, NY (518)828-2000
Global Vision, Reisterstown, MD (301)356-6715
Industrial Audio Video, Houston, TX (713)535-2375
Industrial Communications, Birmingham, AL (205)942-0132
MagneTech, Ft. Lauderdale FL 800-683-DUPE
Master Images Video Duplication, Inc. Northbrook, IL (708)564-0470
Media Concepts, St. Petersburg, FL (321)2122
Multi-Magnetics, Denver, CO (303)825-7768
Park Avenue Productions, Richmond, VA (804)346-3232
Preston Trucking, Preston, MD (410)673-2930

Vaughn Communications:
Minneapolis, MN (800)323-0281,
Creve Coeur, MO (314) 576-6804,
Phoenix, AZ (800)228-7609,
Milwaukee, WI (414)276-6511,
Tampa, FL (800)252-7564,
New York, NY (212)447-1038,
Portland, OR (800)772-2251,
Atlanta, GA (800)966-0859,
Irvine, CA (800)228-7609
Video Duplication, Atlanta, GA 800-235-9732
Video Duplication Services, Columbus, OH (800)289-4301
Videoland, Lacey, WA (206) 491-1332
Video Replay, Chicago, IL (312)467-0425
Video Transfer, Rockville, MD (301)881-0270
Wilderness Productions, S. Lake Tahoe, CA (800)874-7488
in CA (916)577-3008
WJZY-TV Charlotte, NC (704)398-0046

If your company isn't listed here and should be, please call, Debbie at (800)966-1030.

MII Rentals

If your facility rents MII equipment out, and you'd like others to know that fact, let us know. We are compiling a list similar to the duplication facilities list. We need to know what MII equipment you rent out. Call Debbie at (800)966-1030 to be added to the upcoming listing.

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information: company name, contact persons name, mailing address, phone and fax numbers (if available), if you do or do not have MII and which machines (make & model) you have.

We may be contacted at:

MII Users Association of America
c/o GMG International, Inc
1950 Roland Clarke Pl., STE 100
Reston, VA 22091
Attn: Debbie

Or you may fax us at (703) 620-0451,
Toll free phone # (800)966-1030

If you have any recent happenings, or if you'd like to tell us about your facility. Send us your press release, fill out one of our press release forms, or write us a short article (it's ok to send us photos too! Just let me know if you want them back.) and we'll print it in the "MII Playback". Please mail or fax your information to the association.

Fax (703)620-0451
MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Pl, Ste 100
Reston, VA 22091

MII Users Association of America Membership Listing

Alabama

AUVID Productions
Int'l Inc.
Paul D. Kenamer, Sr.
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
Have MII

AUVID Productions
Int'l Inc.
Nancy Kabajain
PO Box 1933
Huntsville, AL 35807
(205) 534-4666
Have MII

DCH Regional Medical
Center
Larry Parker
809 University Blvd E.
Tuscaloosa, AL 35401
(205) 759-7332
Have MII

Digital Media Solutions
Doug Butler
3626 Clairmont Ave
Birmingham, AL 35222
(205) 323-5994
No MII

Industrial
Communications Inc
Mike Cornelius
PO Box 190201
Birmingham, AL 35219
Have MII

Industrial
Communications Inc.
Britton Neal
232 Oxmore Cir
Birmingham, AL 35209
Have MII

Arizona

COVID
Imre A. Csaszar
1725 W. 17th St.
Tempe, AZ 85251
No MII

Del Sol Productions
Ruben Ruiz
19 W. Ventura
Tucson, AZ 85705
(602) 622-1515
Have MII

KTVW
Bruce Sherman
3019 E Southern Ave
Phoenix, AZ 85040
(602) 243-3333
Have MII

KVOA-TV
Randall Meston
209 W. Elm St.
Tucson, AZ 85705
(602) 792-2270
Have MII

Studio Optix
Christopher Hutson
103 W Alameria
Phoenix, AZ 85003
(602) 254-4668
Have MII

Troxell
James Chalifoux
4830 S. 38 St.
Phoenix, AZ 85040
(800) 352-7912
Dealer

Vaughn Duplication
Services
Jim Lawson
3802 East University
Drive, Suite 2
Phoenix, AZ 85034
(800) 228-7609
Have MII

Arkansas

5 Star Video
Randy McFarland
1112 Garrison Ave
Ft Smith, AR 72901
(501) 783-7751
Have MII

Arkansas Farm Bureau
Keith Garrison
PO Box 31
Little Rock, AR 72203-31
(501) 228-1488
No MII

KHOG
Marvin Macedo
PO Box 1029
Fayetteville, AR 72701
(501) 521-1010
Have MII

KTHV
Chuck Weaver
720 Izard St
Little Rock, AR 72209
Have MII

Sigma Broadcasting
Don Vest
PO Box 4150
Ft Smith, AR 72914
(501) 783-4040
Have MII

Video Pro Productions
T Hall
PO Box 1694
Pine Bluff, AR 71613
No MII

California

ADV Tech
Thomas Huckle
8057 Crossbridge Rd
Dublin, CA 94568
(415) 833-6031
Have MII

AME-Bill Messersmith
1133 N. Hollywood Way
Burbank, CA 91505
(818) 841-7440

AME Inc.
Larry Cohen
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
Have MII

AME Inc.
Chip Viering
5510 Cleon Ave.
N.Hollywood, CA 91601
(800) 336-3827
Have MII

Assoc. Elec.
Gene Husting
3585 Cadillac Ave
Costa Mesa, CA 92626
(714) 850 9342
Have MII

AudioLab Electronics
Ron Stefan
5831 Rosebud Ln
Bldg C
Sacramento, CA 95841
Manufacturer

Audio Visual
Richard Farnham
2300 Gladwick
Rancho Dominguez, CA
90220
No MII

Bay Cable Advertising
Jim McCuin
20902 Cabot Blvd
Hayward, CA 94545
(510) 732-7320
Have MII

BCS
Wendy Sahyoun
4525 Valerio St.
Burbank, CA 91505
(818) 845-7000
Supplier

Cal Poly San Luis Obispo
Peter Woodworth
Audio Visual Services
Dept.
San Luis Obispo, CA
93407
(805) 756-7197
Have MII

Capitol Productions
Steven Schiavone
9773 Beachwood Dr.
Orangevale, CA 95662
No MII

Clockwork Studios
Chris Petiprin
10695 Treana Street
Suite 106
San Diego, CA 92131
(619) 578-8433

Compact Video Group,
Inc.
John Donlon
2813 Alameda Ave
Burbank, CA 91505
(818) 840-7000
Have MII

C. E. Heath Co
Cathy Baker
4 Embarcadero Ctr,
Suite 2050
San Francisco, CA 94111
(415) 956-5834
Have MII

Don Brown Productions
Don Brown
1429 W. Collins Ave.
Orange, CA 92667
(714) 771-9711
Have MII

DNF Industries
Eve Norell
1032 North Sweetzer
Ave
Suite 212
W. Hollywood, CA 90069
(213) 650-5256
No MII

DSO Productions
Robert Orban
2413 Lincoln Ave
Belmont, CA 94002
Have MII

EIG Video
Bud Turner
PO Box 960
Lucerne Valley, CA
92356
No MII

First Light Video
Publishing
Andy Romanoff
8536 Venice Blvd
Los Angeles, CA 90034
(310) 558-7880
No MII

Grace Video
Maynard Dennis Grimm
34476 Colville Pl
Freemont, CA 94555
(510) 794-8365
Have MII

Grass Valley Group
Don Davis
P.O. Box 1114,
Mail Stop N3-2H
Grass Valley, CA 95945
(916) 478-3097
Manuf.

GRC Electronics
Greg Capelo
6242 Pearl Lake Ave
San Diego, CA 92119
(619) 464-6446
Repair

Horizon Christian
Fellowship
Roger Vans
PO Box 17480
San Diego, CA 92117
(619) 277-4991

IVS, Inc.
Ray Dunn
7925 Auburn Blvd
Citrus Heights, CA
95610
(800) 745-6601
Dealer

ITD Productions
Herbert Kellner, Ph.D.
1561 Madrid Dr
Vista, CA 92083
(619) 598-8451
Have MII

Jet Propulsion Lab
Cory Borst
4800 Oak Grove Dr.
Pasadena, CA 91109
(818) 354-6170
Have MII

KATZ Inc.
Rich Borowy
PO Box 2608
San Fernando, CA 91393
(818) 895-8921
No MII

KCRA
Dave Williams
3 Television Cir
Sacramento, CA 95814-0794
(916) 444-7300
Have MII

Kelly News &
Entertainment
Jay Rudin
3 Television Cir
Sacramento, CA 95814
Have MII

Kolb Entertainment
Kenneth Kolb
14380 Foothill Blvd #26
Sylmar, CA 91342
(818) 362-6753
No MII

KRBK-TV
Annette Wegesend
500 Media Pl.
Sacramento, CA 95815
(916) 929-0300
Have MII

KUSI
Richard Large
4575 View Ridge Ave
San Diego, CA 92123
(619) 571-5151
Have MII

Ace Kutsuna
533 21st Pl
Santa Monica, CA 90402
Have MII

Life Enrich
Robert Reese
10055 Wolf Rd, STE B14
Grass Valley, CA 95949
(916) 268-0882

Miles Media Corp
Richard Miles
4009 Union Ave
Bakersfield, CA 93305
No MII

Miller Video
Lee Miller
608 Wilson Ave
Novato, CA 94947
(415) 898-9998
Have MII

NBC
Jim Smith
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4281
Have MII

NBC
Mr. Bill Johnston
3000 W. Alameda Ave
Burbank, CA 91523
Have MII

NBC
Mr. J. Schoedler
3000 W. Alameda Ave
Burbank, CA 91523
Have MII

NBC Sports
Jack Simmons
3000 W. Alameda Ave
Rm 4359
Burbank, CA 91523
(818) 840-4290
Have MII

North American
Television
Jim Ren Huang
10355 E. Rush St
El Monte, CA 91733
No MII

Gene Zimmerman Jr
Odetics Broadcast
1515 S Manchester Ave
Anaheim, CA 92802-2907
(800) 243-2001
Manuf.

Paltex International
Jim Owen
2752 Walnut Ave
Tustin, CA 92680
(714) 669-8322
Manuf.

Precious Memories
Video
Chuck Hashim
320 East 18th St.
Bakersfield, CA 93305
(805) 324-8947
No MII

Recatec Inc
LH Lee
1290 Lawrence Station
Rd
Sunnyvale, CA 94089
No MII

R.T. Forney &
Associates
28 Southbrook, STE 4
Irvine, CA 92714
(714) 551-9062
Have MII

Spot Productions
Frank Vanella
5343 Birch Grove Dr.
San Jose, CA 95123
(408) 224-1500
Have MII

Tele-Video Production
Services
Jon Solander
600 Grand Ave Suite 401
Oakland, CA 94610
(510) 893-0555
Have MII

<p>Tentel Kirk McConnel 4475 Golden Foothills Pkwy El Dorado Hills, CA 95630 (800) 538-6894 Manuf.</p> <p>The Video Production Co. of America Walter Knox 4750 Topeka Dr. Tarzana, CA 91356 (818) 343-4896 Have MII</p> <p>Truckee River Studios Larry Beldon 1680 Diablo Vista Rd Alamo, CA 94507 (510) 943-7192 Have MII</p> <p>UC B/HIS Broadcasting NE Peterson 8990 Gaddini Rd Winters, CA 95694 No MII</p> <p>UCLA-Behavioral Sciences Media Lab NPI Gary Lord 760 Westwood Plaza Los Angeles, CA 90024 (213) 825-0448 Have MII</p> <p>United Media Leslie Ricci 4771 E. Hunter Anaheim, CA 92807 No MII</p> <p>Unitel Video Mark Miller 3330 Cahuenga Blvd, West Los Angeles, CA 90068 (213) 878-5800 Have MII</p> <p>Vaughn Duplication Services Paul Taylor 2465 Campus Dr., Ste M Irvine, CA 92715 (714) 252-0190 Have MII</p> <p>Video Proofs George Barich 560 Martin Ave Studio D Rohnert Park, CA 94928 (707) 586-0383 Have MII</p> <p>Wilderness Production Mike Conway PO Box 10260 S. Lake Tahoe, CA 96158 (916) 577-3008 Have MII</p> <p>Your Video Productions Jeri Ann Severson 2183 Fairview Rd, Ste. 104 Costa Mesa, CA 92627 (714) 645-9687 Have MII</p>	<p>Colorado</p> <p>Advanced Audio Video Michael Cassidy 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 Have MII</p> <p>Advanced Audio Video A.J. Delizza 7700 E. Illiff, Suite H Denver, CO 80231 (800) 368-0406 Have MII</p> <p>American Magnetic Media Steve Helmick 5580 Havana Unit 6A Denver, CO 80239 (800) USA-TAPE Have MII</p> <p>American TV & Communications David Franklin 160 Inverness Dr. W. Englewood, CO 80112 (303) 799-1200 Have MII</p> <p>Davis Audio-Visual, Inc. Richard Davis 1801 Federal Blvd Denver, CO 80204 (303) 455-1122 Dealer</p> <p>Davis Audio-Visual, Inc. Howard Goldbaum 2100 Clay St. Denver, CO 80211 Dealer</p> <p>Davis Audio-Visual, Inc. Peter Blaney 19 West La Vages Colorado Springs, CO 80903 Dealer</p> <p>Group Publishing David Priest PO Box 481 Loveland, CO 80539 (303) 669-3836x267</p> <p>Tom Houston 3321 Apple Ave Loveland, CO 80538 (303) 667-2001 Have MII</p> <p>KCD Ted Chavez 9952 Eastman Park Dr. Windsor, CO 80551 (303) 686-4640 Have MII</p> <p>KCNC-TV David Layne 1044 Lincoln St Denver, CO 80203 (303) 830-6426 Have MII</p> <p>KCNC-TV Larry Ries 1044 Lincoln St Denver, CO 80203 (303) 830-6341 Have MII</p>	<p>KCNC-TV Don Sturgesleski 1044 Lincoln St Denver, CO 80203 (303) 830-6313 Have MII</p> <p>KOAA-TV Ken Renfrow PO Box 195 Pueblo, CO 81002 (719) 544-5781 Have MII</p> <p>Martin Marrietta Jim Pirtle Falcon AFB Colorado Springs, CO 80912 (719) 380-2552 Have MII</p> <p>Multi-Magnetics, Inc. John Simon 1020 15th St. #20E Denver, CO 80202 (303) 825-7768 Have MII</p> <p>Optical Audio Productions Mike Koury P.O. Box 2243 Fort Collins, CO 80522 (303) 484-5535 Have MII</p> <p>VU Videos Eric Wheeler 1420 Blake Street Denver, CO 80202 (800) 637-4336 Supplier</p> <p>Windstar Studios Dan Lawson 525 Communications Cir. Colorado Springs, CO 80905 (719) 635-0422 Have MII</p> <p>Windstar Studios Mike Wemple 525 Communications Cir. Colorado Springs, CO 80905 (719) 635-0422 Have MII</p> <p>Connecticut</p> <p>Anton Bauer Michael Malcy 1 Controls Dr. Shelton, CT 06484 (203) 929-1100 Manuf.</p> <p>Insight Tom Carroll 288 Fallow St Norwalk, CT 06850 (203) 853-1115</p> <p>Key Logo Steven Gibson 8F Weavers Hill Greenwich, CT 06831 (203) 531-8814 No MII</p> <p>Quinnipiac College Bruce Carpenter Mt Carmec Ave Hamden, CT 06518 No MII</p>	<p>TRV Fastcam Sports TV Production Bruce Edwards PO Box 52 West Mystic, CT 06388 (203) 572-8220 Have MII</p> <p>WTXX-TV Charles Allen 414 Meadow St Waterbury, CT 06702 (203) 575-2020 Have MII</p> <p>WTXX-TV George Parson 37 Peach Orchard Rd Prospect, CT 06712 (203) 758-3905 Have MII</p> <p>WTXX-TV Ron Barnes 37 Peach Orchard Rd Prospect, CT 06712 (203) 758-3905 Have MII</p> <p>District of Columbia</p> <p>Anacostia H.S. Fred Atarod, RM 228 16th & R St., SE Washington, DC 20020 No MII</p> <p>C-SPAN Brian Lockman 444 North Capitol Street Suite 412 Washington, DC 20001 (202) 737-3220 Have MII</p> <p>C-SPAN Dave Roycraft 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 626-7991 Have MII</p> <p>C-SPAN Tim Dombro 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII</p> <p>C-SPAN Bill Conover 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII</p> <p>C-SPAN Tim Masters 400 North Capitol Street Suite 650 Washington, DC 20001 (202) 737-3220 Have MII</p> <p>Department of Veteran Affairs George Brown Communications 810 Vermont Ave, NW Washington, DC 20420 No MII</p>	<p>House Recording Studios Rick VanWinkle B310 Rayburn Building Washington, DC 20513 (202) 225-3941 Have MII</p> <p>Mediasource, Inc. Bill Parks 2121 Wisconsin Ave., N.W. Suite 64 Washington, DC 20007 (202) 298-8100 Supplier</p> <p>Minority Training Center Richard Ray 1407 K Street, NW Washington, DC 20005 (202) 371-1444 No MII</p> <p>National Credit Union Administration Bob Parks 1776 G St. N.W. Washington, DC 20456 Have MII</p> <p>Organization of American States TV Unit Gabriel Gross 17th & Constitution Avenues Washington, DC 20006 (202) 458-3985 No MII</p> <p>The Media Group Andrea Stelter 1118 22nd St., NW Washington, DC 20037 (202) 833-4461 No MII</p> <p>WRC-TV Ron Thorpe 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4012 Have MII</p> <p>WRC-TV Harris Sullivan 4001 Nebraska Avenue Washington, DC 20016 (202) 885-4133 Have MII</p> <p>Florida</p> <p>AAACHEN Productions George Phelps 11261 S.W. 177th St. Miami, FL 33157 (305) 255-9563 Have MII</p> <p>Airtime Design Brooks Reid 6490 SW 113th Miami, FL 33156 (305) 666-0925 Have MII</p> <p>ASCA Dan Block 2860 Armadillo Tr Titusville, FL 32780 (407) 269-1303 Have MII</p> <p>Audio Visual Inovations Ron Lyman 6313 Benjamin Rd. Tampa, FL 33634 Dealer</p>	<p>Bassin Distributing Jim Dichito 15959 NW 15th Ave Miami, FL 33169 (800) 329-7664 Supplier</p> <p>Blue Mango Productions Ed Reinhardt 1513 Wiley St Hollywood, FL 33020 (305) 921-0079 Have MII</p> <p>CBF Media Centre Bob Bernhardt 3400 Raleigh St Hollywood, FL 33021 Have MII</p> <p>Composite Video Service Bill Costello 11100 66th St.N. Suite 27 Largo, FL 34643 (813) 546-6407 Have MII</p> <p>Channel 20 Scott Monaghan 215 N. Olive Ave, Suite 100 West Palm Beach, FL 33402 (407) 355-4239 Have MII</p> <p>Continental Cablevision Alan Tomasetti 141 N.W. 16th St Pompano Beach, FL 33060 (305) 946-7011 Have MII</p> <p>Encore Steve Mashburn 1252 E. Hillsborough Ave Tampa, FL 33604 (813) 669-8332 Supplier</p> <p>Full Sail Jim Michael 3300 University Blvd Winter Park, FL 32792 (407) 679-0100 Have MII</p> <p>Gendra Broadcasting Corp Michael Luisi 2800 Biscayne Blvd, STE 700 Miami, FL 33137 Have MII</p> <p>JJ Farris Enterprises, Inc. Joe Farris 6240 NW 173rd St #1027 Miami, FL 33015 (305) 825-3908 No MII</p> <p>Lakeland Regional Medical Center Education Dept. Ryan Lee 1324 Lakeland Hills Bld. Lakeland, FL 33805 (813) 687-1127 Have MII</p>
--	--	---	---	--	---

Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 Have MII	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. Econlockhatchee Trail Orlando, FL 32825 (407) 299-5000 x2415 Have MII	Georgia Atlanta Video Production Center Joseph Gora 1570 Northside Dr. NW 240 Atlanta, GA 30318 (404) 355-3398 Have MII	TVF Productions John Salter 1612 N. Oak St. Valdosta, GA 31602 (912) 244-9597 No MII	Illinois 3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manuf.	Master Images Video Duplications, Inc. Skip Navar 3176 Mac Arthur Blvd. Northbrook, IL 60062 (708) 564-0470 Have MII
MagneTech Michael Pardo 3941 SW 47th Ave. Fr Lauderdale, FL 33314 1-800-683-DUPE (305) 791-6711 Have MII	Vaughn Duplication Services Ric Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813) 887-3141 Have MII	IBM Tommy Lee 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 (404) 835-3492 Have MII	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404) 728-9025 Have MII	Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (708) 595-0984 Have MII	Millikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 Have MII
Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 Have MII	Videocam Export Co. Juan Carlos Carrillo 7305 NW 36th Street Miami, FL 33166 (305) 592-2034 Have MII	IBM Victoria Pendleton 3100 Windy Hill Rd. Internal Zip WE1C1 Marietta, GA 30067 Have MII	Video Duplication David Heslin 3095 Presidential Dr. Ste F Atlanta, GA 30340 (800) 235-9732 Have MII	Bloomquist & Associates, Inc Dick Bloomquist 828 N. Addison Ave Elmhurst, IL 60126 (708) 530-4077 Have MII	NBC Mr. T. Powers 454 N. Columbus Dr Chicago, IL 60611 Have MII
Mayo Clinic Bill Wimsatt 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2008 Have MII	Videotaping Services Inc Dale Sweet 1911 Manor Circle Dr Winterhaven, FL 33880 Have MII	Lewis Broadcasting Co. Wallace Tidwell PO Box 61268 Savannah, GA 31420 (912) 925-0022 No MII	Video Supply Sales Co. Mark Radford 3440 Oakcliff Rd. Suite 112 Atlanta, GA 30340 (404) 458-2468 Dealer	Business TV Associates Mark Hewitson RR 1, Box 71 McLean, IL 61754 (309) 874-2908 Have MII	Norwest Communications, Inc. Mark Karney 123 S. Hough St. Barrington, IL 60010 (708) 381-3271 Have MII
Medfo, Inc. John P. Lenhart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206- 9649 (813) 746-4949 Have MII	Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 Have MII	Videotography Inc Damon Smith PO Box 8263 Savannah, GA 31412 No MII	Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier	Provid Supply Regina Szpak 896 Webster Ln Desplains, IL 60016 (708) 299-7832 Supplier
Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 Have MII	Vue-Com Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407) 423-7869 Dealer	Media Magic Bill Batchelor 3952 Casey Glen Ct Duluth, GA 30136 (404) 418-0984 Have MII	Zan Productions Roseann Bush 1390 E Rock Springs 4 Atlanta, GA 30306 (404) 872-0719 Have MII	Copymaster Video Larry Stengren 711 E. Fairfield Ave. Villa Park, IL 60181 (708) 279-1276 Have MII	Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 Have MII
Media Concepts Bob Skidmore 559 49th Street South St. Petersburg, FL 33707 (813) 321-2122 Dealer	WDZL Bob Castillo 2055 Lee St. Hollywood, FL 33020 (305) 925-3939 Have MII	National Video Exposure Clyde Land 5100 Kerry Dr. Atlanta, GA 30331 (404) 344-1551 Have MII	Hawaii Hot Shot Productions Jim Abell PO Box 1297 Kaplan, HI 96746 No MII	Ed Janik Productions Ed Janik RR 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 Have MII	State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII
Multi Image Group Jim Ballentine 1080 Holland Drive Boca Raton, FL 33487 (800) 523-2682 Supplier	WFLA Mike Healy 905 E Jackson St Tampa, FL 33614 (813) 228-8888 Have MII	Northwest Airlines, Inc. Bob Sharrett 1000 Inner Loop Road Atlanta GA 30337-6072 (404) 530-6955 Have MII	Video Concepts Bob Ramacher 535 Lipoa Pkwy Kihei, Maui, HI 96753 (808) 879-1329 Have MII	Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 Have MII	State Farm Insurance Randy Smith 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 Have MII
Sakolsky Productions Kerry Sakolsky 700 Biltmore Way, Suite 1202 Coral Gables, FL 33134 (305) 441-1935 Have MII	WFTS Luis Romero 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2538 x445 Have MII	Video Concepts Kevin Harrington 535 Lipoa Pkwy Kihei, Maui, HI 96753 (808) 879-1329 Have MII	JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 Have MII	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 Have MII
Uptown Productions AJ Machada 14413 SW 46 Ter Miami, FL 33175 No MII	WFTS Jean Varn 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 Have MII	Savannah College of Art & Design Ralph Gnann 235 Haversham St. Savannah, GA 31402 (912) 238-2407 Have MII	Idaho KTRV Brian Royster 679 6th St Nampa, ID 83651 (208) 466-1200 Have MII	Kemper National Insurance Bill Demarco Kemper TV Studios F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 Have MII	Televent Video Services Don Shannon 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 Have MII
U.S. Air Force Wright Laboratory WL/MNGI Don Snyder Eglin AFB, FL 32542 (904) 882-9911 No MII	WPTV Edward J. Roos P.O. Box 510 Palm Beach, FL 33480 (407) 655-5455 Have MII	Strickland Video & Film Support John Strickland 2972 Chipmonk Trail Marietta, GA 30067 (404) 988-0803 Have MII	United Artists Cable Neil Smith PO Box 44 Boise, ID 83744 (208) 375-2727 Have MII	Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60085 (708) 244-9666 Have MII	TeleVisual Productions Dave Beatty 1287 Wabash Springfield, IL 62704 (217) 787-4757 Have MII
					The Orenda Group Jim Riemersma 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 Have MII

Three Angels Broadcasting Network Doug Garica PO Box 220 West Frankfort, IL 62896 (618)627-4651 Have MII	Ball State University Chris Weyers BC#179 Muncie, IN 47304 (217) 285-8185 Have MII	WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 Have MII	KSNW Mark Luedtke 833 N. Main Wichita, KS 67201 (316) 265-3333 Have MII	New Orleans Convention Center Mike Blohm-Technical Services 900 Convention Center Blvd New Orleans, LA 70130 (504) 582-3062 No MII	Fay Communications Inc. Tim Fay 802 Argyle Rd Silver Spring, MD 20901 (301)588-0778 Have MII
Video FX Stuart Soifer 400 Jefferson Ct Wheeling, IL 60090 No MII	Maginity Video Productions Harry Maginity 4330 Forrest Manor Ave Indianapolis, IN 46226 Have MII	Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 Have MII	Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 Have MII	Vidox Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 Have MII	Fuji Film J. Thomas Baum 1089 Heathers Dr. Westminster, MD 21158-3602 (301) 876-9590 Manuf.
Video Production Group Mark Wilder 511 Court St Pekin, IL 61554 (309)353-6158 Have MII	Reed Productions Kevin Bassett PO Box 977 Warsaw, IN 46580 (219) 267-4199 Have MII	Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319)398-8422 Have MII	Smokey Hills Public TV Lloyd Mintzmeyer PO Box 9 Bunker Hill, KS 67626 (913) 483-6990 Have MII	VIP Philip Nelson 2908 Cameron St. STE B Monroe, LA 71201 (318)322-8222 Have MII	Global Vision Tariq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 No MII
Video Replay Ron Norinsky 118 West Grand Ave. Chicago, IL 60610 (312)822-0221 Have MII	Sho-n-Tell Rollie Bunce 8241 Milhouse Rd Indianapolis, IN 46241 (317)856-5418 No MII	Iowa State University Denny Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII	University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 Have MII	World Christian Church Leslie Johnson Film Dept. #1808 Hwy 59 Mandeville, LA 70448-4000 No MII	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L105 Towson, MD 21204 (410)832-5740
Video-Tech Production Alan Thursby P.O. Box 2251 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 Have MII	Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 No MII	Iowa State University Jim Twetten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 Have MII	Kentucky Dench Video Services, Inc. Tim Dench 9141 Bardstown Rd. Louisville, KY 40291 (502) 239-0229 No MII	WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 Have MII	Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 No MII
WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8500 Have MII	Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII	Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-5620 Have MII	S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII	Maine James Waligora 3555 N. Raymond Rd Poland Spring, ME 04274 No MII	Image Productions John Young 111 South Potomac St. Hagerstown, MD 21740 (301) 739-4590 Have MII
WIFR-TV Willard Shears PO Box 123 Rockford, IL 61105 (805)987-5300 Have MII	Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 Have MII	Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 Have MII	Maryland AVA Productions Dick Slade 1412 Northcrest Drive Silver Spring, MD 20904 (301) 384-9595 Have MII	Infovideo Don Lyman 4833 Del Ray Ave. Bethesda, MD 20814 (301) 986-8811 No MII
WGEM Brady Dreasler 513 Hampshire Quincy, IL 62301 (217) 228-6618 Have MII	WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317)285-1249 Have MII	Kansas Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 Have MII	WPSD-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 Have MII	Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 Have MII	Johns Hopkins APL Bob Grauel Johns Hopkins Rd Columbia, MD 20723 (301) 953-6786 Have MII
WTVO Al Petzke 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 Have MII	WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317)285-1249 Have MII	First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 Have MII	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier	Kennedy Krieger Institute Michele Lash 707 N. Broadway Baltimore, MD 21211 (410)550-9448
WYCC-TV Donald Rhodes 7500 S. Pulaski Rd. Chicago, IL 60652 (312)838-4853 Have MII	WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219)422-7474 Have MII	KPTS Dave McClintonck 320 W. 21st St Wichita, KS 67201 (316) 838-3090 Have MII	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD20852 (301) 770-2128 Have MII	Lister Hill Natl.Center For Biomedical Communications James Charuhas Bldg 38A RM B2N35 Bethesda, MD 20894 (301)496-6396
Indiana Ball State University Bill Cahoe University Media Services Muncie, IN 47306 (317) 285-1487 Have MII	WFFT-TV Mac McShane 3707 Hillegas RD Ft. Wayne, IN 46808 (219) 424-5555 Have MII	KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316)942-2424 Have MII	Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 Have MII	Communications Televideo Ltd. Paul Farren 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Montgomery College Tom Cook 51 Mannakee Rockville, MD 20850 (301)251-7159
Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 Have MII	Wolfe Communications Inc. Dion Wolfe Box 105 Valparaiso, IN 46383 (219)464-5019 Have MII				Preston Trucking Bob Lyons 151 Easton Blvd. Preston, MD 21655 (301) 673-7151 Have MII

PG County Office of TV Resources Don Mattingly 8437 Landover Road Landover, MD 20785 (301) 386-1629 Have MII	TPI Productions Bill Perkins 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-5979 Have MII	Crimson Tech Lee Wolloff 325 Vassar St Cambridge, MA 02139 (617) 868-5150 Dealer	Michigan Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517) 263-6232 Have MII	VPM Studios Gene Casaroll 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 Have MII	Alpha Video Ben Vogel 7836 2nd Ave. S. Bloomington, MN 55420 Dealer
Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 Have MII	Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	GTE Labs, Inc. Rich Weiland 40 Sylvan Rd. Waltham, MA 02254 (617) 466-4151 Have MII	Delta College Harold Conley University Center, MI 48710 (517) 686-9354 Have MII	Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504-6492 (616) 771-6666 Have MII	Audio Visual Wholesaler Tom Toutges 5395 31st Ave Phymouth, MN 55447 Dealer
Prince Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 Have MII	Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 Have MII	LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 No MII	Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313) 354-0890 No MII	Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008-3899 (616) 387-5040 Have MII	Century Design Jody Heurung 530 15th Ave. S. Hopkins, MN 55343-7889 (612) 935-0033 Have MII
Professional Products, Inc. James Baldwin 4964 Fairmont Ave. Bethesda, MD 20814 (301) 657-2141 Dealer	Video Transfer, Inc. Ernie Aschenbach 5709 Arundel Ave. Rockville, MD 20852 (301) 881-0270 Have MII	Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 Have MII	Dan Fitzgerald P.O. Box 126 Tecumseh, MI 49286 (517) 423-8124 No MII	Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Champion Auto Stores Larry Gilbertson 5520 N. Highway 169 New Hope, MN 55428 (612) 535-5984 Have MII
Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207-1960 (301) 298-7111 Dealer	VMAG Kendra Cook 5410 Goldsboro Road Bethesda, MD 20817 (301) 320-0077 Have MII	MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 Have MII	International Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49103-0087 (616) 471-6052 Have MII	Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008-5167 (616) 387-5042 Have MII	Cinequipt Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer
Ralph Graves Productions, Inc. Bill Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 Have MII	Washington Professional Systems Mike Gerry 11157 Viers Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer	New England Cablevision Jerry Klinow 38 Blackburn Center Gloucester, MA 01930 (508) 281-2285	PKH Video Peter Hickman 1997 M-50 Tecumseh, MI 49286 (517) 423-2137 Have MII	Western Michigan University Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517) 755-8191 Have MII	Conus Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 Have MII
Regional Cable Network Cindy Garland 1000 Willow Cir. Hagerstown, MD 21740 (301) 797-5000	WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 No MII	Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 Have MII	WNEM TV 5 Greg Surma 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517) 755-8191 Have MII	Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 870-0028 Have MII
Ritz Audio/Visual Scott Grady 6620 Virginia Manor Beltsville, MD 20705 No MII	WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 Have MII	Post Time Productions Fred Mycroft 340 Anawan Street Rehoboth, MA 02789 Have MII	Thalner Electronic Labs Karl Couyoumjian 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer	WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 Have MII	KARE Norm Beardsley 8811 Olson Memorial HWY Minneapolis, MN 55427 (612) 546-1111 Have MII
Sign Media Inc. Verden Ness 4020 Blackburn Lane Burtonsville, MD 20866 (301) 421-0268 Have MII	WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 Have MII	ProMEDIA Floriano Cabral 246 Palmer Street Fall River, MA 02724 (508) 994-0447 Have MII	Thalner Electronic Labs John Young PO Box 96 Bangor, MI 49013 (616) 427-8233 Dealer	WNMU-TV Northern Michigan University Earl Littich Marquette, MI 49885 Have MII	KTCA Jerry Huiting 172 E. 4th St. St. Paul, MN (612) 222-1717 Have MII
Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800) 359-1858 (301) 790-0103 Repair	Massachusetts A/V Services Bob Pooler 674 Mass Ave (Rt 111) Boxborough, MA 01719 (508) 263-7727 Have MII	Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 Have MII	University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48109-2136 (313) 763-1233 Have MII	WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 Have MII	Marketing By Video Bill Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612) 944-3323 Have MII
TCI Cablevision Bob Hidey 201 S. Mechanics St Cumberland, MD 21502 (301) 722-6547 Have MII	Bob Benson Video Film Robert Benson 287 Chappel St Holden, MA 01520 (508) 829-4105 Have MII	Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 Have MII	Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Phymouth, MI 48170 (313) 453-7770 Have MII	Minnesota 3M Bob Herman 3M Center Building 223-5N-01 St Paul, MN 55119 (612) 736-2549 Manuf.	Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 Have MII
	The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer	WNAC-TV Gary Sprague 33 Pine St Rehoboth, MA 02769 Have MII			Miller Meester Advertising Dan Sauard 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 Have MII

Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612)688-4721 Have MII	Montana Eagle Communications, Inc. C.J. Cannaliato PO Box 5268 Missoula, MT 59806 (406) 721-2063 Have MII	Godfathers Pizza Inc. Matt Kush 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 Have MII	Cassette Dub Inc. Paul Ranieri 245 Livingston Street Northvale, NJ 07647 (201) 767-7077 Have MII	Z F/X Video Production Al Martucci 140 Arlington Blvd North Arlington, NJ 07031 (201)997-2191 No MII	AICPA Jim Catone TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212) 575-5490 Have MII
NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612)726-0355 Have MII	KECI-TV Larry Arbaugh PO 5268 Missoula, MT 59806 (406)721-2063 Have MII	WOWT-TV Rick Klutts 3501 Farnam Omaha, NE 68131 (402) 346-6666 Have MII	Champagne Productions Joe Costello 35 Long Valley Rd Lodi, NJ 07644 (201)368-8122 Have MII	New Mexico Four M Video Inc EF Morrill 6001 San Mateo Blvd NE, STE F-3 Albuquerque, NM 87109 No MII	Allen AME Church Gary Fulmore 1100-54 Merick Blvd Queens, NY 11432 (718) 526-3510 No MII
Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 935-2183 Have MII	KCFW-TV Chris Neuhausen PO Box 857 Kalispell, MT 59901 (406) 755-5239 Have MII	Nevada Markone Video Mark Carey 1030 Bibleway 6 Reno, NV 89502 (702)786-6464 Have MII	CNBC Mr. M. Reitman 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	G.C.Video, Inc. Diane Bogle 425 Eubank Blvd, NE Suite E Albuquerque, NM 87123 (505) 293-6509 Dealer	All Pro Production Nathan Bacher 124 W. 60th St., Suite 20B New York, NY 10023 (212) 489-5780 Have MII
Todd Communications Tom Upmann 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 Dealer	KTVM Bill Ward 750 Dewey Blvd Butte, MT 59701 (406)494-7603 Have MII	Truckee River Studios, Inc. Larry Beldon PO Box 1529 Verdi, NV 89439 (800) 824-0977 Have MII	CNBC Kevin Kudatzky 2200 Fletcher Ave. Fort Lee, NJ 07024 Have MII	KGSW-TV Mark Gardner 1377 University Blvd NE Albuquerque, NM 87102 Have MII	Bausch & Lomb Terry Shaw 1400 N. Goodman St. Rochester, NY 14692 (716) 338-8779 Have MII
Vaughn Duplication Services Doug Olzendk 7951 Computer Ave South Minneapolis, MN 55435 (800)323-0281 Have MII	KULR-TV Dean Jansma PO Box 80810 Billings, MT 59108 (406) 656-8000 Have MII	New Hampshire Channel One Video Bill Channel PO Box 1437 Seabrook, NH 03874 (603) 474-5046 No MII	Edit Masters David Lane 1000 Laurel Oak Corp Center Voorhees, NJ 08043 (609) 784-1177 Have MII	New Mexico Highlands Univ. Drake Bingham Communication Arts Bldg Las Vegas, NM 87701 (505)454-3353 Have MII	B & B Systems, Inc. Norman Schnapper 630 3rd Ave. New York, NY 10017 (212)599-0375 Supplier
Vaughn Duplication Services Michelle Sahlin 7951 Computer Ave South Minneapolis, MN 55435 (612)832-0108 Have MII	Nebraska Boys Town Mark Warsoski 555 N 30th St Omaha, NE 68131 Have MII	Icicle Productions Erik Lourette 7 Hampstead Rd Box 439 Sandown, NH 03873 No MII	Garden State Cable TV Martin Otremsky 1250 Haddenfield-Berlin Rd. Cherry Hill, NJ 08034 (609) 354-1223 Have MII	New Mexico Technical Institute Paul Hofman Geoscience Dept. Socorro, NM 87801-4796 (505)835-5108 Have MII	Bravo Studio Michael Shkolnikov 2055 E 57th St Brooklyn, NY 11234 (718) 377-4411 No MII
Missouri American Cablevision John Denison PO Box 5454 Kansas City, MO 64131 Have MII	Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 Have MII	Taylor & Company Robin Taylor 13 Dartmouth College Hwy Lyme, NH 03768 (603)795-4100 No MII	New Life Productions Richard Myers PO Box 5500 Millville, NJ 08332 (609)825-3332 Have MII	PCI, Inc. Idella Cantrell 1595 W. Amador Ave Suite H Las Cruces, NM 88005 Dealer	Broadcast Video Productions Jack Miller 480 Main Street Armonk, NY 10504 (914) 273-6649 Have MII
Duff Video Productions Ron Duff P.O. Box 881 Cape Girardeau, MO 63702-0881 (314) 334-1189 Have MII	Creighton University Terence Barrio 2400 California St Omaha, NE 68178 (402)280-5124 Have MII	New Jersey Audio + Video Post Tony Beswick 235 Pegasus Ave Northvale, NJ 07647 (201) 784-2818 No MII	NBC Mr. Wayne Grennier 101 Broad Avenue Fairview, NJ 07022 Have MII	Sandia National Labs Jim Lloyd Organization 7212 P.O. Box 5800 Albuquerque, NM 87185 (505) 844-3867 Have MII	Broadway Video Inc. Dave Radin 1619 Broadway 10th FL New York, NY 10019 (212)265-7600
KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 Have MII	Creighton University Chuck Lenosky California at 24th ST Omaha, NE 68138 Have MII	Avon Productions Fred Lipowitz 123 Matis Street South Plainfield, NJ 07080 (908) 756-0643 Have MII	Telemetrics Anthony Cuomo 7 Valley St Hawthorn, NJ 07506 (201) 423-0347 Have MII	Sandia National Labs Charles Johnson Div 9249 Box 5800 Albuquerque, NM 87185 (505)844-7911 Have MII	Bronx Community College Prof. Donald Cauty 184 th St & University Ave Bronx, NY 10453 Have MII
University of Missouri Video Network James Gaar 301 Fine Arts Bldg UMKC Kansas City, MO 64110-2499 (816)235-1094 Have MII	Data Security Inc. Wayne Boles 2801 N. 27th St. Lincoln, NE 68521 (800) 225-7554 Manuf.	Bell Atlantic Corporate Television Richard Deiss 540 Broad Street, Room 400 Newark, NJ 07101 (201) 649-3885 Have MII	United Artists Cable Peter Strang-Wolf 421 Allwood Rd Clifton, NJ 07012 (201) 779-2444 Have MII	Troxell Terry Hixson 2730 San Pedro, NE Albuquerque, NM 87110 Dealer	Camera Mart Steve Gordon 456 W. 55th St. New York, NY 10019 (212) 757-6977 Supplier
Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314)576-6804	Garner Industries Scott McLain 4200 N 48th Lincoln, NE 68504 (800)228-0275 Manuf.	Bottom Line Television Mike Moran 6 Northwest Blvd Newfield, NJ 08344 (609) 697-4661 Have MII	WJ Kronemyer Associates Bill Kronemyer 280 East Glen Ave. Ridgewood, NJ 07450 (201) 445-1919 No MII	New York AICPA Will Avgerakis TV Studio 5th Floor 1211 6th Ave. New York, NY 10036 (212) 575-5490 Have MII	Center for Video Education Pat Shafer 56 Lafayette Ave N White Plains, NY 10603 (914)428-9620 No MII

Colortone Bob Siebern 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	IBM East Fishkill Joseph Chin Rt 52 Dept-31U, zip 22A Hopewell Junction, NY 12533 (914)894-8464 Have MII	NBC News Mel Weidner 30 Rockefeller Plaza, RM 807 New York, NY 10112 (212) 664-6118 Have MII	Vlahos Communications Harvey Vlahos State RT 156 Altamont, NY 12009 (518) 861-8176 No MII	Sara Lee Direct Walter Orehwa 470 Haines Mill Rd Winston-Salem, NC 27105 (919) 744-8293 Have MII	WJZY Ed McKay PO Box 668400 Charlotte, NC 28266- 8400 (704) 398-0046 Have MII
Colortone Jack Miller 76 S. Central Ave. Elmsford, NY 10523 (914) 592-4151 Dealer	Locke Productions Christopher Johnson 14336 Oak Ave Flushing, NY 11355 No MII	NBC News Stu Pearman 52-37 Second St Long Island City, NY 11101 (718) 482-8310 Have MII	WPIX Bob Murch 222 42nd St New York, NY 10017 (212) 210-2552 No MII	Sara Lee Direct Chuck Morris 470 Haines Mill Rd Winston-Salem, NC 27105 (919) 519-7121 Have MII	WRAL Al Dunbar 2619 Western Blvd Raleigh, NC 27606 (919) 821-8555 Have MII
CoarcVideo Edward Helfer Jr. PO Box 2, Rt 217 Mellenville, NY 12544 (800) 888-4451 Supplier	Manhattan Cable TV Dean Adrian 120 E 23rd St New York, NY 10010 (212)598-7278 Have MII	New Matchback Dan Aizenstat 605 2nd Ave Suite 3 New York, NY 10016 (212) 685-6283 Have MII	North Carolina A&T State University Arthur D. Selby Greensboro, NC 27406 No MII	Southern Video Corp. Louis Asbury 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	WRAL Ron Tyndall 2619 Western Blvd Raleigh, NC 27606 (919) 821-8520 Have MII
Duckball Al Arthur 532 LaGuardia Pl Box 370 New York, NY 10012 (718)599-2385 Have MII	Manhattan Cable TV Fred Ciccone 120 E 23rd St New York, NY 10010 (212)598-7269 Have MII	New York City Sanitation Department Mike Barbarotto Audio Visual Services Unit PO Box 213 Maspeth (Queens), NY 11378 (718) 507-3543 Have MII	Camp Lejeune Dept. Schools Mirjam Bohnet Camp Lejeune, NC 28542 No MII	Southern Video Corp. Gary Killough 1016 S. Church St Charlotte, NC 28203 (704) 333-5454 Have MII	North Dakota UND Aerospace John Ness PO Box 8009 Grand Forks, ND 58202- 8009 (701)777-4722 Have MII
Elite Video Production Kalmon Zeines 1612 E. 14th St Brooklyn, NY 11229 (718) 627-0499 Have MII	Manhattan Cable TV James Oakes 120 E 23rd St New York, NY 10010 (212)598-1787 Have MII	New York Telephone William Basciano 1095 Avenue of the Americas, Rm 1600 New York, NY 10036 (212) 395-0111 Have MII	Christian Faith Center Willie Hodges PO Box 100 Creedmoor, NC 27522 (919) 528-1580 Have MII	State of North Carolina Agency for Public Telecommunications Richard Danchi 116 West Jones Street Raleigh, NC 27603 (919) 733-6341 Have MII	WDAY-TV Joel Aagenses 301 8th Street So. Fargo, ND 58103 (701) 237-6500 Have MII
Greater Rochester Cable Harry Goldberg 71 Mount Hope Ave Rochester, NY 14620 (716) 325-1111 Have MII	Moyse & Associates, Inc Claude Moyse PO Box 831 Latham, NY 12110 (518) 783-6221 Have MII	New York Telephone William Basciano 1095 Avenue of the Americas, Rm 1600 New York, NY 10036 (212) 395-0111 Have MII	Junior Johnson & Associates Ron Dauenhauer Wilkesboro, NC 28697 (919) 984-2101 Have MII	Target Television Don Kirk 1001 S Marshall St Winston-Salem, NC 27101 Have MII	Ohio Advanced Video Jeff Costa 1312 Wise Dr Miamisburg, OH 45342 (513) 461-6800 Have MII
HAVE, Inc. Paul Swedenburg 309 Power Ave. Hudson, NY 12534 (518)828-2000 Have MII/Supplier	Nassau County Police (VISCOM) Benjamin Homenick 1490 Franklin Ave. Mineola, NY 11501 (516) 573-7013 Have MII	Northstar Television Group Mark Olkowski 405 Lexington Ave, 54th Floor New York, NY 10174 No MII	Long Communications Group Spencer Bullins 961 Burke St Winston-Salem, NC 27101 (919) 725-2306 Dealer	TeleFox Bill Hitchcock PO Box 2069 Moorehead, NC 28557 (919) 240-7340 Have MII	Classic Video Dave Ginaven 5001 E. Royalton Rd Cleveland, OH 44147 (216) 838-5377 Have MII
Herkimer County Community College Bob Schultz Reservoir Rd Herkimer, NY 13350 (315)866-0300x238 Have MII	NBC News Archives Yuen Chin 30 Rockefeller Plaza, RM 922 New York, NY 10120 (212) 664-5223 Have MII	PCI Recording Service Ted Hummel 737 Atlantic Ave. Rochester, NY 14609 (716) 288-5620 No MII	Long Communications Billy Register 1018 Morrisville Pkwy, Ste D Morrisville, NC 27560 (919)481-1188 Dealer	Video Perception Rick Hall 1016 S Church St Charlotte, NC 28203 (704)358-0900 Have MII	Claybaugh Enterprises Inc David Clay baugh 2959 Layhigh Rd Hamilton, OH 45013 (513)738-0880 Have MII
Henry Joerz, Jr 7230 73rd St Glen Dale, NY 11385 No MII	NBC News Mark Chomut 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII	PDR Productions Neil Derosa 219 E. 44th St New York, NY 10017 (212)986-2020 Have MII	Lowe's Companies, Inc. Bill Hurd PO Box 1111 North Wilkesboro, NC 28656 (919) 651-4933 Have MII	Walt Kline & Assoc. Mike Laur 200 Brookstown Ave Winston Salem, NC 27101 (919)727-4900 No MII	GE Dan Kerr Videoconference Center One Neuman Way Cincinnati, OH 45215 (513) 243-3695 Have MII
HITN Jose Rodriguez 449 Broadway 13 New York, NY 10013 Has MII	NBC News Joe Marrone 30 Rockefeller Plaza, RM 737 New York, NY 10120 (212) 664-5888 Have MII	SUNY Institute of Technology Steve Perta PO Box 3050 Utica, NY 13504 (315) 792-7180 Have MII	Marine Grafics Bill Lovin Box 2242 Chapel Hill, NC 27515 (919) 362-8867 Have MII	WECT Wayne Tiner 322 Shipyard Blvd Wilmington, NC 28401 (919)791-8070 Have MII	Horizon Production, Inc. Bill Jacobs 2321 Kemper Ln Cincinnati, OH 45206 (513) 559-0550 Have MII
Hofstra University Mark Sugarman Special Events A/V 112 Student Center Hempstead, NY 11550 No MII	NBC Bill Sacrey 30 Rockefeller Plaza Rm 1210W New York, NY 10112 (212) 664-7140 Have MII	Vaughn Duplication Services Lloyd Dorfman 10 E. 39th St New York, NY 10016 (212)447-1038 Have MII	Pumkin Creek Video Production Harold Ferguson 321 Coffee Ave North Wilksboro, NC 28659 (919) 667-7717 Have MII	WFXI-TV Michelle LaRock PO Box 2069 Moorehead, NC 28557 (919) 240-0888 Have MII	Image Video Teleproduction Mike Tonges 6755 Freedom Ave, NW North Canton, OH 44720 (216) 494-9303 Have MII
IATSE Karen Pizzuto 1515 Broadway #601 New York, NY 10036 No MII	NBC Mr. Andy Morris 30 Rockefeller Plaza Rm 1210W New York, NY 10112 Have MII	Vertex Video Group Steven Zacharoff 1680 Bedford Ave. #22D Brooklyn, NY 11225 (718) 756-0438 Have MII	W.H. Platts Company Brooks Platts 2303 Distribution Charlotte, NC 28203 (704) 332-9053 Dealer		

Industrial Video John Barak 1601 N. Ridge Rd E. Lorain, OH 44055 (216) 277-1218 Dealer	WAKC-TV Earl Miller 853 Copley Rd Akron, OH 44320 (216) 535-7831 Have MII	ViaGrafix Mike Webster 31 South Adair Pryor, OK 74361 (800)842-4723 Have MII	Pennsylvania Action Duplication Craig Kuptsow 555 North Lane, Suite 5075 Conshocken, PA 19428 No MII	Quail Video Products Brian Nee 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	Logeographics Maria Houde PO Box 23535 Providence, RI 02903 No MII
Mission Video Support Paul Klouda 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	WBNX-TV Bill Coger 2690 State Rd Cuyahoga Falls, OH 44221 (216) 920-1019 Have MII	Oregon Columbia Cable of OR Jim DeChant 14200 SW Brigadoon Ct. Beaverton, OR 97005 (503) 644-3188 Have MII	Allen Organ Company Clark Ferguson 150 Locust St Macungie, PA 18062 (215) 966-2202 Have MII	Reel Video Productions Mark Johnson 300 Roosevelt Ave Hollidaysburg, PA 16648 (814)695-8054 Have MII	Narragansett TV William Hague 25 Catabore Blvd E Providence, RI 02920 (401)438-3317 Have MII
Mission Video Support Vince Sisson 10011A State Rt. 88 Garrettsville, OH 44231 (216) 527-2182 Have MII	WEWS-TV Ed Miller 3001 Euclid Ave. Cleveland, OH 44115 (216) 431-3687 Have MII	Fishing the West Kerry Brown 5484 SE International Way Milwaukie, OR 97222 (503) 654-0092 Have MII	Ascension Video Jim Boda 48 A St. Northumberland, PA 17857 (717) 473-9733 Have MII	RPC Video Paul Hauser 384 Route 909 Verona, PA 15147 (412) 828-1414 Dealer	WPRI Jim Costa 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII
Nordson Corporation Robert A. Schneider 555 Jackson Street Amherst, OH 44001 (216) 988-9411x4540 Have MII	WHIZ-TV Elmer Hartmeyer 629 Downard Rd. Zanesville, OH 43701 (614) 453-4079 Have MII	Hultman Media Services Gary Hultman 300 Limpy Creek Road Grants Pass, OR 97527 (503) 474-6466 No MII	Barlieb Wallace Heilman Productions Pamela Wallace 1680 Mine Site Rd Allentown, PA 18103 (215)395-7176 Have MII	SMI Productions Stan Mack 5100 Tilghman St. Suite 20 Allentown, PA 18104 (215)398-8200 No MII	WPRI Mark Gordon 25 Catamore Blvd E Providence, RI 02914 (401) 438-7200 Have MII
Ohio Bell Telephone Company Dave Kennett 100 Erie View Plaza, Rm 230 Cleveland, OH 44114 (216) 822-3770 Have MII	Wiegand Audio/Video Labs Charles Wiegand 7758 Lafayette Rd, NW Newark, OH 43055 (614) 967-0059 Supplier	KBSP Tim Mance 4923 Indian School Rd, NE Salem, OR 97305 (503) 390-2202 Have MII	Bell Atlantic Morris Hawk 1 Parkway, 2nd Floor Philadelphia, PA 19102 (215) 466-3896 Have MII	Video Spectrum Wayne Stephany 630 Hedgewick Dr Lancaster, PA 17603 (717) 394-4042 Have MII	South Carolina Action Video Productions Tommy Cabaniss 9 E. Parkins Mill Rd Greenville, SC 29607 (803)297-8865 Have MII
RDB Productions Russ Beckner 2100 Heatherwood Ct. Middletown, OH 45042 (513) 422-9552 Have MII	WKYC-TV Andy Hitchcock 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3356 Have MII	KMTR-TV Kurt Thelen PO Box 7308 Eugene, OR 97401 (503) 746-1600 Have MII	Cornerstone TV Kevin Robinson Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	WHYY John Collins 150 N. 6th. Street Philadelphia, PA 19106 (215) 351-1274 Have MII	Cable Ad Connection Dave Rodney PO Box 746 Johns Island, SC 29457 No MII
Riverside Film & TV Productions Rob Richardson, Jr. PO Box 543 Marrietta, OH 45750 (614) 373-0861 Have MII	WKYC-TV Gerald Plemmons 1403 E. 6th St. Cleveland, OH 44114 (216) 344-3353 Have MII	Portland Public Schools Jim Kunze Television Services 5210 N. Kerby St Portland, OR 97217 (503) 280-5838 Have MII	Cornerstone TV Gary Stuart Signal Hill Dr Wall, PA 15148 (412) 824-3930 Have MII	WJAC Rob Abele 1949 Hickory Ln Johnstown, PA 15905 (814) 255-7600 Have MII	Greenville Technical College Michael Conet PO Box 5616 Greenville, SC 29606- 5616 (803)250-8363 Have MII
Stanley Steamer Int'l Steve Whitley 5500 Stanley Steamer Pkwy Dublin, OH 43017 (614) 764-2007x553 No MII	WNED-TV Alan Creed 13870 Salem Alliance Rd Salem, OH 44460 (216) 337-3755 Have MII	Professional Video & Tape Bill Floyd 10240 SW Nimbus Ave Tigard, OR 97223 (503) 598-9142 Dealer	Mine Safety Appliance Co. Josh Bayer PO Box 426 Pittsburgh, PA 15230 (412) 967-3198 Have MII	WPGH-TV John Getz 750 Ivory Ave Pittsburgh, PA 15214 (412) 931-8141 Have MII	Prime Cuts Productions Lenny Spears 247 Riverland Dr James Island, SC 29412 (803)762-0719
TW Teleproductions, Inc. Tom Whaley 141 E Water St Sandusky, OH 44870 (419)621-0602 Have MII	Oklahoma Barrister Studios Phil Atkinson 4305 S Mingo Ste A Tulsa, OK 74146 (918)663-7700 Have MII	Psychological Research Foundation Loren Parks 19460 SW Shaw Aloha, OR 97007 (503)649-7007 Have MII	NAMEDLOC Inc Lon Crosby 430 Hollybush Rd Bryn Maw, PA 19010 No MII	WPTT-TV Chief Engineer PO Box 2809 Pittsburgh, PA 15230 (412)856-9010 Have MII	Ron Shecut 3404 Keenan Dr Columbia, SC 29201 (803)765-2299 No MII
Vanguard Productions Jerry Beck 7064 Huntley Rd Columbus, OH 43229 (614) 436-4610 Have MII	BCD Assoc. RM Howard 7510 N. Broadway Oklahoma City, OK 73116 Manuf.	Teknifilm/Vaughn Jody McNamer 1434 NW 17 th Ave. Portland, OR 97209 (503)224-3835 Have MII	Pittsburgh Televideo Inc. 1738 N. Highland Rd. Suite 103 Pittsburgh, PA 15241 Have MII	WSEE-TV Dan Nungesser 1220 Peach St Erie, PA 16501 Have MII	Sound & Images Fess Shelton PO Box 26895 Greenville, SC 29616 (803)288-8400 Have MII
Video Components 12117 Berea Rd Cleveland, OH 44111- 1625 (800) 899-8433 Dealer	KJRH Vic Turner 3701 S. Peoria St Tulsa, OK 74105 (918) 743-2222 Have MII	TELETEK Video Judy & Virgil Sipes 19275 SW Tualasum Dr Tualatin, OR 97062 (503)638-5035 Have MII	Pro Video Steve Zampana 1001 Sussex Blvd Broomhall, PA 19008 (215)328-7448 Dealer	Colony Cable Dave Ribblett 169 Weybosset Street Providence, RI 02901- 0969 (401)277-7852 Have MII	Total Audio Visual Services Allan Dox 1 Winsor Cove Columbia, SC 29223 (803)788-1333 Dealer
Video Duplication Services Pete Stock PO Box 18337 Columbus, OH 43218 (800) 289-4301 Have MII	Teleproduction Unlimited Mel Elzea 5820 South 129th East Ave Tulsa, OK 74134 (918) 252-2909 Have MII	Quail Video Products Bill Frazier 949 Penn Ave Pittsburgh, PA 15221 (412) 243-1300 Dealer	Heritage Cable Joe Stafford PO Box 518 Lincoln, RI 02865 (401) 765-6652 Have MII	Video South Productions David Haskell 105 Cypress Plaza PO Box 2249 Myrtle Beach, SC 29578 (803)236-3030 Have MII	

Walton Productions Stan Walton 158 Cannondale Rd. Columbia, SC 29212 (803) 731-0871 Have MII	Linden Communication Group Michael Stevenson 17 W. Pontotoc Suite 207 Memphis, TN 38103 (901) 523-0506 No MII	ECI Video Johnny Griffin 2809 Ross Ave Dallas, TX 75201 (800)880-9400x218 Dealer	KXXV Lou Strowger PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Texas Education Agency Ernesto Mejia 1701 N Congress Ave Austin, TX 78701-1494 (512)463-9054 Have MII	LDS AV Peter Unwin A/V Dept. 50 East North Temple Salt Lake City, UT 84150 Have MII
WBTW Doug Carter PO Box 100530 Florence, SC 29501 (803) 662-1565 Have MII	Miles & Associates John Miles 755 Broad St NW Cleveland, TN 37311 Have MII	Fuji Photo Film Bob Sullivan 1628 West Crosby Road Suite 100 Carrollton, TX 75006 (214) 466-9200 Manuf.	Legal Media Center Kevin McInturff 4151 SW Freeway Suite 715 Houston, TX 77027 (713) 963-0397 Have MII	The Video Eye Bob Fitch 10960 Mill Ridge N. Dr Suite 103 Houston, TX (713)890-8364 Have MII	Scott Nelson Productions Scott Nelson 5006 S. Fairbrook Holladay, UT 84117 (801) 272-5428 No MII
W.H. Platts Company Billy Platts 710 King Street Charleston, SC 29403 (803)723-7604 Dealer	Shop At Home Network Alvin Hodges Hwy 32 Newport, TN 37871 (615)623-8000 Have MII	Hatikvah Ministries Brian Jones 2437 Bay Area Blvd, Ste. 143 Houston, TX 77058 (713)286-2480	Pierre Miron C 15205 S. Main Houston, TX 77035 (713) 499-8764 No MII	The University of Texas Health Science Center Sam Dement Television Production Services 7703 Floyd Curl Dr San Antonio, TX 78284 (512) 567-2220 Have MII	The Studio Russ Relyea 342 W. 200 S. Salt Lake City, UT 84101 (801)595-8800 Have MII
South Dakota KSFY Doug Loos 300 N. Dakota Ave, Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII	Shop At Home Network Buddy Winsett Hwy 32 Newport, TN 37871 (615)623-8000 Have MII	Industrial Audio Video Mark Faulstich 2617 Bissonnet Houston, TX 77005 (713) 535-2375 Dealer	NEC America Broadcast Equipment Dept Jim Suttles 1417 Exchange Dr Richardson, TX 75081 (214) 907-4744 Manuf.	The University of Texas Sports Mike Arias Belmont Hall RM 224C Austin, TX 78713 (512)471-6826 Have MII	The Valley Channel Earl Rouse 426 N 400 E Logan, UT 84321 (801)752-7537 No MII
KSFY Wayne Gudgel 300 N. Dakota Ave, Suite 1000 Sioux Falls, SD 57102 (605) 336-1300 Have MII	Tennessee Wildlife Resources Agency Mark Greenwald PO Box 40747 Nashville, TN 37204 (615) 781-6502 Have MII	ISDL Priya Dasi 400 Barsana Rd Austin, TX 78737 (512) 288-7180 Have MII	On Location Video Services Mel Rainer PO Box 35657 Houston, TX 77035 (713) 728-1020 Have MII	Vidicom Distributors Russ Robbins 232 W. 38th St. Houston, TX 77018 (713)694-6400 Dealer	Utah Valley Community College Tom Nelson 800 West 1200 South Orem, Utah 84058 Have MII
South Dakota Public Broadcasting Wayne Nelson PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	Video Ideas 4762 Highway 58 Suite G Chattanooga, TN 37416 (615) 894-2677 Have MII	J Darrell Kirkley Inc. Darrell Kirkley 11078 Morrison Dallas, TX 75229 (214) 243-0013 Have MII	Project Video Gary Brewton PO Box 5850 Beaumont, TX 77726 No MII	Utah Bosworth Graves Norm Bosworth 1055 S. 700 W Salt Lake City, UT 84104 (801) 972-6128 Have MII	Video Lines Dennis Lisonbee 267 S. Mountainland Orem, UT 84058 (801) 226-0344 Have MII
South Dakota Public Broadcasting Larry Conlon PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	WMC-TV Mike Schwartz 1960 Union Ave. Memphis, TN 38104 (901) 726-0555 Have MII	KCEN-TV Ken Smith PO Box 6103 Temple, TX 76503 (817)773-6868 Have MII	Pro Line Video Jim McConnell 2601 McHale Ct. #140 Austin, TX 78758 (512)837-2000 Have MII	Brigham Young University Roger Gunn Communication Dept Provo, UT 84602 Have MII	Word Perfect Corp. Steve McCurdy 1555 N. Technology Way Orem, UT 84057 (801) 228-4916 Have MII
South Dakota Public Broadcasting Daniel Schiedel PO Box 5000 Vermillion, SD 57069 (605)677-5861 Have MII	World Class Productions Frank Weeks 1300 East 9th Ave Johnson City, TN 37601 (615)928-5753 Have MII	KTSM-TV Andrew Kiska 272 Shadow Mt 59 El Paso, TX 79912 (915)532-5421 Have MII	Pro Line Video Skip Holcombe 4778 Research Dr. San Antonio, TX 78240 (512)690-1234 Have MII	DCE Marketing Kenneth Foster University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Word Perfect Corp. Todd Mortensen 1555 N. Technology Way Mail Stop KA110 Orem, UT 84057 Have MII
South Dakota Public TV Peter Egart PO Box 22188 Brookings, SD 57007- 2399 (605)688-4191 Have MII	Texas Accelerated Christian Education Don Gray 2600 Ace Lane Lewisville, TX 75067 (214) 315-1776 Have MII	KTSM-TV Gregg Davison 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Siam Satellite-TV Mandonsiri Kattija Ari 7306 Logging Tr Humble, TX 77346 No MII	Word Perfect Corp. Steve Myler 1555 N. Technology Way Orem, UT 84057 (801) 228-4900 Have MII	Vermont Iris Multimedia Robert Logsdan PO Box 726 Burlington, VT 05402 (802) 865-9560 No MII
Department of Ag Communications Stuart Fedt PO Box 2231, SDSU Brookings, SD (605)688-4507 No MII	Christian Video Ministries J.D. Dunson HCR 2 Beeville, TX 78102 (512) 358-3416 Have MII	KTSM-TV Rick Vilardell 801 N. Oregon St. El Paso, TX 79902 (915) 532-5421 Have MII	Stillpoint Productions Robert Castaldo 706 W. Main St Arlington, TX 76013 No MII	DCE Marketing Tori Smith University of Utah 2167 Annex Bldg Salt Lake City, UT 84112 (801) 581-5588 Have MII	Virginia 2PM Multimedia Jim Wine P.O. Box 2 Linden, VA 22642 (703) 636-4142 Have MII
Tennessee Allied Communications Corp. Mark Conrad PO Box 101482 Nashville, TN 37224- 1482 (615)5500 Have MII	CompuTrac Roger Young 222 Municipal Dr. Richardson, TX 75080 (214) 234-4241 Have MII	KXXV Jerry Copeland PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII	Texas Department of Public Safety Gene Henderson Media Production Unit PO Box 4087 Austin, TX 78773-0001 (512)465-2217 Have MII	KBYU-TV Bob Gillman C-302 HFAC BYU Provo, UT 84602 (801)378-3551 Have MII	
	ECI Video Shawn Sterling 2809 Ross Ave Dallas, TX 75201 (800)880-9400x224 Dealer	KXXV Mike Jugert PO Box 2522 Waco, TX 76702 (817) 754-2525 Have MII			

AMPROD Inc.
Ken Santucci
4531 Stone Pine Court
Chantilly, VA 22021
(703) 818-1353
Have MII

Walter Arandia
4311 S. 9th St
Arlington, VA 22204
(703) 521-9475
Have MII

AVEC Electronics Corp.
John Heinke
711 Granby St
Norfolk, VA 23510
(804) 627-3502
Dealer

AVS
Jeff Kreger
3330 Bourbon St.
Fredricksburg, VA
22408
(703) 371-8324
Have MII

Henry Boisvert
4225 N. Henderson Rd
Arlington, VA 22203
No MII

Bon Aventure Video
Communications
David Jennings
One Radio Lane
Culpeper, VA 22701
(703) 373-5767
No MII

Zack Burkett
Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
(703) 854-6502
No MII

Commonwealth Film Inc
Rodney Asbridge
1500 Brook Rd
Richmond, VA 23220
(804) 649-8611
Have MII

Corporate
Communications Inc.
Harold Wiggins
1630 W. Main St.
Richmond, VA 23220
(804) 359-9423
Have MII

Department of Justice
Dale Linden
Bldg 27958A
Quantico, VA 22135
Have MII

Department of Justice
Noel Herold
Bldg 27958A
Quantico, VA 22135
Have MII

Empire Video
Robert Rositzke
3412 Ramsgate Ter.
Alexandria, VA 22309
(703) 360-6623
No MII

Evening Productions
Victoria Eves
PO Box 2065
Falls Church, VA 22042
No MII

The Family Channel
Russ Murphy
1000 Centerville
Turnpike
Virginia Beach, VA
23463
(804) 523-7874
Have MII

Garces Communications
Rolado Garces
PO Box 3262
Reston, VA 22090
No MII

Gardy-McGrath (Intl)
Inc.
Dave Gardy
1950 Roland Clarke Pl.,
Ste 100
Reston, VA 22091
(703) 620-6000
Have MII

George Mason
University
Susan Kehoe
Univ. Drive TV Studio
Fairfax, VA 22030
(703) 323-3586
Have MII

C. Mark Guenther
7529 McWhorter
Pl. #303
Annandale, VA 22003
(703) 941-6943
No MII

Norfolk Naval Shipyard
A/V Department
Bill Whitford
Bldg 33 Code 120
Portsmouth, VA 23709
(804) 396-3408
Have MII

Park Avenue
Teleproductions
David Trowsell
3500 Maryland Ct
Richmond, VA 23233
Have MII

Philip Morris USA
Carmen Inge
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
Have MII

Public Broadcasting
Service
Mark Richer
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5471
Have MII

Public Broadcasting
Service
Larry Jefferson
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5204
Have MII

Public Broadcasting
Service
Keith Ellsworth
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5302
Have MII

Reed Film & Video
Lloyd Reed
4501 Sonata Court
Fairfax, VA 22031
(703) 978-5988
Have MII

Russell & Associates
Sam Russell
P.O. Box 877
Marion, VA 24354
(703) 783-2251
No MII

Sallie Mae
Charlie Hite
200 Fairbrook Dr
Herndon, VA 22070
(703) 834-5737
Have MII

Signet Bank
Mike Blacker
Video Department
11013 W. Broad St. Rd.
Glen Allen, VA 23060
(804) 0747-2064
Have MII

Systems Research
Service
TM Atkins
8664 Martin Creek Rd
Roanoke, VA 24018
Supplier

Thomas Communications
William Aylward
2550 Huntington Ave
Suite 205
Alexandria, VA
(703) 329-0102
No MII

Tuckahoe Orthopaedics
Assoc.
Orthopaedic Research of
Virginia
Mike Cockerham
8919 Three Chopt Rd
Richmond, VA 23229
(804) 285-7336
Have MII

Union Theological
Seminary
John Coffman
Media Services Dept.
3401 Brook Rd
Richmond, VA 23227
(804) 278-4323
Have MII

Video Services, Inc.
Jim Howell
9305 Broad Meadows Rd
Glen Allen, VA 23060
(804) 346-0835
Repair

Virginia Baptist Board
Glenn Starling
P.O. Box 8568
Richmond, VA 23226
(804) 672-2100
Have MII

Vision Enterprises
Michael Sustar
P.O. Box 2698
Christiansburg, VA
24068
(703) 382-0451
Have MII

WRLH-TV
Eldon Brown
1925 Westmoreland St
Richmond, VA 23230
Have MII

Zion Systems
Richard Hiatt
1361 Lincolnshire Dr.
Harrisonburg, VA 22801
(703) 433-7700
No MII

Washington

Blue Mountain
Broadcasting
Lynelle Childs
PO Box 205
College Place, WA 99324
(509) 529-9149
No MII

KEPR
Don Eckis
PO Box 2648
Pasco, WA 99302
(509) 547-0547
No MII

KHQ
Don Carmicheal
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
Have MII

KHQ
Jeff Hite
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
Have MII

Kostov & Assoc.
Multimedia Studios
Michael Kostov
221 First Ave West, Ste
120
Seattle, WA 98119
(206) 285-2797
Have MII

Kramer Video
Tom Kramer
PO Box 22446
Seattle, WA 98122
(206) 322-6555
Have MII

Mountain View TV
Anthony Evans
1500 SE Blairmont Dr
Vancouver, WA 98684
(206) 253-2588
Have MII

National Videotape Co.
Mari Scimeca
63 Clay
Seattle, WA 98121
(206) 441-1182
Supplier

Professional Services
Media
Rich Kraemer
PO Box 4005
Tumwater, WA 98501
(206) 786-1686
Have MII

Puget Sound Power &
Light Company
Charles Nishida
PO Box 97034
OBC-09W
Bellevue, WA 98009-
9734
(206) 454-6363 x3231
Have MII

University of
Washington
Jack Armstrong
Instructional Media Svcs
Main St DG-10
Seattle, WA 98195
Have MII

Videoland Productions
Mitch McGeary
805-C College St. SE
Lacey, WA 98503
(206) 491-1332
Have MII

Washington Natural Gas
John Cox
815 Mercer Street
Seattle, WA 98111
(206) 622-6767
Have MII

Washington Natural Gas
Chis Nardine
815 Mercer Street
Seattle, WA 98111
Have MII

West Virginia

Consolidated Media
Systems
Larry Cox
PO Box 649
Scott Depot, WV 25560
(304) 744-4804
Supplier

E.I. Dupont
Jack Green
901 W. Dupont Ave.
Belle, WVA 25015
(304) 357-1835
Have MII

Seneca Communications
Inc.
Chuck Sizemore
1321 Dunbar Ave
Dunbar, WV 25064
(304) 766-8740
Dealer

Spectra Media
Gary Simmons
2410 Woodland Dr
South Charleston, WV
25303
(304) 744-7725
Have MII

West Virginia University
Dept. Radio & TV
Rt 10 Box 304B
Ramada Rd
Morgantown, WV 26506
Have MII

WOAY-TV
Jim Martin
RTE 16 South
Oak Hill, WV 25901
(304) 469-3361
Have MII

WVAH-TV
Raymond Beckner
11 Broadcast Plaza
Hurricane, WV 25526
(304) 757-0011
Have MII

WYVN
Bill McDonnell
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6060
Have MII

WYVN
Dan Taylor
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6180
Have MII

Wisconsin

Avonix
Ken Muehlbauer
P.O. Box 505
3495 N. 124th St
Brookfield, WI 53008-
0506
(414) 783-6050
Dealer

Avonix
Bob Buss
P.O. Box 505
3495 N. 124th St
Brookfield, WI 53008-
0506
(414) 783-6050
Dealer

Avonix
Jerry Martin
P.O. Box 505
3495 N. 124th St
Brookfield, WI 53008-
0506
(414) 783-6050
Dealer

Centercom
Bob Harmon
5737 W. Hemlock Street
Milwaukee, WI 53223
(414) 353-2001
Have MII

Dealer
Camera Corner Inc.
Earl Neville
529 N. Monroe St.
Green Bay, WI 54301
Have MII

David Larson
Productions
David Larson
5910 N. Lilly Road
Menomonee Falls, WI
53051
(414) 252-4122
Have MII

Eaton Corporation
Jim Heise
4201 N. 27th St
Milwaukee, WI 53216
(414) 449-6216
Have MII

Excel Communications
Jim Dorman
3487 N 124th St
Brookfield, WI 53005
(414) 786-0686
Have MII

Firstar Corporation Frank Datzler 777 East Wisconsin Ave. Milwaukee, WI 53202 (414) 765-6228 Have MII	WYOU Frank Maiale 1619 Monroe St Madison, WI 53711-2021 (608) 258-9644 Have MII	AEC Computers Jann Teng R.R. #7 Providence Line Peterborough, Ontario K9J 6X8	General A/V Neil Watt 6889 Rexwood Road Unit #9 Mississauga, Ontario L4V 1R2	Special Event Video Productions Jim Huber 1911 Baseline Rd #100 Ottawa, Ontario K2C OC7	Infographie Michel Faubert 520 Landreville, Unit 1A Ile des Soeurs, Quebec H3E 1B4
Fraser Orton Productions Dennis Fraser 2150 Memorial Dr., Suite 212 Green Bay, WI 54303 (414) 494-6150 Have MII	Wyoming Pronghorn Productions Dudley Irvine PO Box 703 Lander, WY 82520 (307)332-9714 Have MII	Agincourt Productions Perren Baker 20 Kinnear Court Richmond, Ontario L4B 1K8	Humphries Productions Stan Humphries 93 Downey Road Guelph, Ontario NIC 1A1	St. Clair College Roger Faubert 2000 Talbot Road West Windsor, Ontario N9A 6S4	Le Studio du Centre- Ville Michel Bliodeau 1168 rue Bishop Montreal, Quebec H3G 2E3
Moraine Park Technical College Bob Haase P.O. Box 1940 Fond Du Lac, WI 54936-1940 (414) 929-2112 Have MII	Canada Alberta EM/Media Jim Goertz #200 - 116 - 8th Ave. S.W. Calgary, Alberta T2P 1B3	Asian Television Network Prikash Nadu 130 Pony Dr. Newmarket, Ontario L3Y 7B6	Image Projection John Chyurlia 15 Capella Court Unit 109 Nepean, Ontario K2E 7X1	University of Toronto Ron Beardon Media Centre 563 Spadina Ave. Toronto, Ontario M5S 1A1	Premier Choix TVEC Inc. Chantal Gagnon 2100 Ste - Catherine Quest #800 Montreal, Quebec H3H 2T3
Northeast Tech. College John Siemering PO Box 19042 Green Bay, WI 54307- 9042 (414)498-5495 Have MII	Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Asian Television Network Shan Chandrasekar 130 Pony Dr. Newmarket, Ontario L3Y 7B6	Maximum Productions Michael Jerome 730 Cochrane Dr. Markham, Ontario L3R 8E1	University of Toronto Ernie Lopez 119 St. George Street North Wing, Room 27 Toronto, Ontario M5S 1A1	Productions du Deluje Jean Perrier 797 Valiquette Verdun, Quebec H4H 2E1
Optics & Images David Anderson 1805 E. Allouez Ave Suite 1 Greenbay, WI 54311 (414) 465-9040 Have MII	Lethbridge Cablenet Mark Doram 1232 - 3 Ave. South Lethbridge, Alberta T1J 0J9	Atchisound Prod. Services Don Atchison 1589 Drake Ave Ottawa, Ontario K1G 0L7	MRST Lifetime Prod. 5 DeWitte Court Markham, Ontario L3P 3Y4	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4	Projet IMAGE Jose Forest 4565, Chemin de la Reine Marie Montreal, Quebec H3W 1W5
Reimers Photo Material Co. Dan Fritz 300 E. Bay Milwaukee, WI 53207 Have MII	Montage Communications Michael Prysunka Lower Floor 611-10th Ave. S.W. Calgary, Alberta T2R 0B2	CBC - Windsor Bruce Taylor 825 Riverside Drive W. Windsor, Ontario N9A 1K7	Meta Media Productions Andrew Ruhl 90 Yarmouth Street Guelph, Ontario N1H 4G3	Video Events John Phillips 6 Winthrow Ave Toronto, Ontario M4K 1C9	SportAction Video 2323 Boul. Versant Nord Suite 204 St. Foy, Quebec G1N 4P4
Universal Production Int'l Bob Kames, Jr. 4415 W. Forrest Home Ave Milwaukee, WI 53219 (414) 321-0874 Have MII	Shaw Cablesystems Gene Sydor 7633-50 Street Edmonton, Alberta T6B 2W9	CFMT - CH. 47 Pip Bola 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Ryerson Poly Technical Brad Fortiner 350 Victoria Street Toronto, Ontario M5B 2K3	York University Dave Walton Stedman Bldg. 4700 Keele Street Toronto, Ontario M3J 1P3	Saskatchewan Size Small Productions John Lumby 34 Degeer Crescent Saskatoon, Saskatchewan S7H 4P7
University of Wisconsin Bager Football 1440 Monroe St. Madison, WI 53711 Have MII	The Videomaker Sig Poepel 2160 Van Horne Drive Kamloops, B.C. V1S 1L7	CFMT - CH. 47 Brian Herling 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Scarborough Board Alex Maropakis 52 McGriskin Road Scarborough, Ontario M1S 4G5	Quebec Concept Videoscope Claude Pdpin 100 bid Antonio Barrette Joliette, Quebec J6E 1E5	STV - Regina Brian Sather 370 Hoffer Drive Regina, Saskatchewan S4N 7A4
Vaughn Duplication Services Tom Brunhart 700 West Michigan Ave., Ste 150 Milwaukee, WI 53233 (414)276-6511 Have MII	VIDCOM Michael Olelock 3-1854 West First Ave. Vancouver, B.C. V6J 1G5	Corona Communication Doug Reynolds 500 Barrydowne Rd. Sudbury, Ontario P3A 3T3	Sheridan College Ken Walker 1430 Trafalgar Road Oakville, Ontario L6H 2L1	CKSH-TV Marcel Aganier 340 Boul. Industriel Sherbrooke, Quebec J1L 1Z9	STV - Saskatoon Len Virog 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3
VIDTEK James Lillis 9235 W. Capital Dr Milwaukee, WI 53222 (414) 466-7488 Have MII	Nova Scotia Central Editing Services Rocky Warren 69 Walker Street Truro, Nova Scotia B2N 4A8	CKCO-TV Joe Brenner 864 King Street West Kitchener, Ontario N2G 4E9	Soft Science Associates Ltd. Eric Harris R.R. #1 Gore's Landing, Ontario KOK 2E0	CKTM-TV Trois Rivières 4141 St. Jean Blvd Trois Rivières, Quebec G9A 5G3	Video One Systems Jim Sax 2318 Avenue C North Saskatoon, Saskatchewan Canada S7L 5X5
	Ontario Edcom Multi Media Jeff Howard Production Dept. 1773 Mattawa Ave. Mississauga, Ontario L4X 1K5			Hautes Etudes Commerc. Serge Larivee 5255 Avenue Decelles Montreal, Quebec H3T 1V6	

Have you checked your listing? If your listing is incorrect, please contact Debbie with changes etc. She will update your listing ASAP!
Phone: (800) 966-1030, (703) 620-6000, fax (703) 620-0451 - New Numbers!

Our NEW address is:
MII Users Association of America
c/o GMG International Inc.
1950 Roland Clarke Pl., STE 100
Reston, VA 22091
Attn: Debbie

Monthly Survey Results

Each month the users association polls users on specific MII issues and concerns. June's survey questions concerned Panasonic Service Literature (Technical Bulletins, Manuals, Service Supplements, etc.).

1. How would you rate Panasonic Service Literature overall?

Excellent %3.23 Very Good %6.45 Good %48.37 Fair %25.80 Poor %12.90 N/A %3.23

*Comments: AU630 Manual-parts list is one number off, does not match exploded view. AU65 control panel does not identify buttons. * Experience with "grossly flawed" service manuals goes back to the early 80's with Panasonic, both Industrial & Broadcast VCR.*

2. Have you been able to obtain, from Panasonic, whatever literature you need?

Yes %64.52 No %22.58 N/A %12.90

If yes, did you receive your literature within a reasonable period of time?

Yes %100 No %0

*Comments: I have found it difficult to obtain literature from their Industrial & Consumer Divisions. * None except for things received from the Users Group. * Greatest success with "flawed" service manuals was clarification by regional Tech Reps, some who rewrote sections of manual(s).*

3. Do you feel that technical updates are readily available or distributed regularly?

Yes %3.23 No %90.32 N/A %6.45

*Comments: In the past 2 years I have never seen a AU 650 or AU 65 Update/service bulletin! * Outside of the Tech Reps, there was no "permanent" or new "revised" manual(s) forthcoming, only piece meal inserts. Makes a ragged manual, especially if you have several types of machines with a wide range of serial numbers. * Originally they were, lately no.*

4. Do you know who to contact in order to obtain Panasonic literature?

Yes %70.97 No %29.03 N/A %0

Comments: Have had good luck thru Broadcast Parts.

Monthly Survey Questions

Please respond!

Each month the users association will poll users on specific MII issues and publish the results in the next newsletter. In this issue we are asking questions regarding the upcoming MII Users Association of America meeting to be held in the Washington DC Area in October/November. In order to do a fair and accurate survey, we need your help. Many of our activities at this meeting will be based on the responses we received from this survey! Please send in your survey responses as soon as possible. Thank you.

1. How would you rate the job the Association is doing?

Excellent ☐ Very Good ☐ Good ☐ Fair ☐ Poor ☐ No Opinion ☐

Comments: _____

2. Are there any specific areas that you would like to see changed or addressed to better serve our members?

Yes ☐ No ☐

Please comment: _____

3. Would you be interested in attending a one or two day MII Users Meeting in the Washington, DC area in October or November?

Yes ☐ No ☐

Comments: _____

4. Are there any specific issues/subjects you'd like to see covered on an agenda at an Association meeting?

Yes ☐ No ☐

If so, what subjects/issues would you like to see covered at such a meeting?

Comments: _____

It is most important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24 hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000 or Mail to:

MII Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Place, Suite 100
Reston, VA 22091
ATTN: Debbie

Optional:

Name _____

Company _____

Phone _____

